



ANNUAL REPORT 2015



ADCORP AUSTRALIA LIMITED

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30 JUNE 2015

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ADCORP AUSTRALIA LIMITED

ADCORP OVERVIEW

30 JUNE 2015

Adcorp is a full service marketing and communications agency with offices located throughout Australia and New Zealand. Over our 34 years in business, we have honed our skills in delivering marketing results for our clients within a rapidly changing consumer environment and media landscape.

ROBUST STRATEGY, DIGITAL SOLUTIONS, MEDIA KNOWLEDGE, CUT-THROUGH CREATIVE AND CONTENT CREATION IS SUPPORTED BY OUR EFFICIENT TECHNOLOGY DELIVERY SYSTEMS.

We pride ourselves on our client relationships and with over 600 clients across a diverse range of sectors; both business and government, Adcorp is starting conversations that are designed to exceed expectations. Start a conversation with us today.

ADCORP AUSTRALIA LIMITED

CORPORATE DIRECTORY

30 JUNE 2015

DIRECTORS

Ian Rodwell
David Morrison
Garry Lemair
Dean Capobianco

COMPANY SECRETARY

Craig McMenamin

NOTICE OF ANNUAL GENERAL MEETING

The annual general meeting of Adcorp Australia Limited will be held at:
Grant Thornton Australia
Level 17
383 Kent Street
Sydney NSW 2000
at 12:00pm on Monday 30 November 2015

PRINCIPAL PLACE OF BUSINESS

Level 2,
309 George Street,
Sydney NSW 2000

SHARE REGISTER

Computershare Investor Services Pty Ltd
Level 3
60 Carrington Street
Sydney NSW 2000
Phone: 1300 787 272

AUDITOR

Grant Thornton Audit Pty Ltd
Level 17
383 Kent Street
Sydney NSW 2000

STOCK EXCHANGE LISTING

Adcorp Australia Limited shares are listed on the Australian Securities Exchange
(ASX code: AAU)

WEBSITE

www.adcorp.com.au

CORPORATE GOVERNANCE STATEMENT

The company's directors and management are committed to conducting the consolidated entity's business in an ethical manner and in accordance with the highest standards of corporate governance. The company has adopted and substantially complies with the ASX Corporate Governance Principles and Recommendations (3rd Edition) ('Recommendations') to the extent appropriate to the size and nature of the consolidated entity's operations.

The company has prepared a Corporate Governance Statement which sets out the corporate governance practices that were in operation throughout the financial year for the company, identifies any Recommendations that have not been followed, and provides reasons for not following such Recommendations.

The company's Corporate Governance Statement and policies, can be found on its website:

www.adcorp.com.au/investors



ADCORP AUSTRALIA LIMITED

CHAIRMAN'S REPORT

30 JUNE 2015

**IAN
RODWELL**
CHAIRMAN

Adcorp continues to re-position itself in the wake of rapidly-changing consumer habits in terms of media and advertising consumption, in an environment of uncertain economic conditions. While the return to profitability of the company is pleasing, this has mainly been due to the rationalisation of our cost base. We will continue to seek increased business efficiencies and cost savings, though our focus and allocation of resources for the year ahead will be directed towards:

- Increasing penetration of marketing services to our traditional client base.
- Improving profitability on all jobs and projects.
- Development of new revenue streams.
- Identification of and investment in, segments of the market that are growing.
- Realisation of returns from the investment in our wholly-owned subsidiary television business, Showrunner Productions.

To achieve these objectives and realise the financial benefits flowing from them, the company must adapt to be a nimble, highly-responsive and forward-looking organisation. The increase in digital media billings over the last year has been pleasing; however it is well behind the independent analysis of how much the market has grown in this area. Likewise with video content; market growth has out-stripped Adcorp's performance in this area.

**EXPENSES WERE DOWN
16% TO \$17.97M WITH
REDUCTIONS IN LABOUR
ACCOUNTING FOR THE
MAJORITY OF THIS DECLINE.**

ADCORP CONTINUES TO RE-POSITION ITSELF IN THE WAKE OF RAPIDLY-CHANGING CONSUMER HABITS IN TERMS OF MEDIA AND ADVERTISING CONSUMPTION, IN AN ENVIRONMENT OF UNCERTAIN ECONOMIC CONDITIONS.

KEY RESULTS

- Top line billings reduced by 21% to \$67.7 million mainly as a result of the changing structure of the Australian Government Media account.
- Operating revenues (excluding interest and rent income) were \$18.13m, down 2% from previous year.
- Revenue margin improved from 21.5% to 26.7%; again influenced by changes in the Australian Government Media Account.
- Expenses were down 16% to \$17.97m with reductions in labour accounting for the majority of this decline.
- Operating profit before tax was \$217,000 compared to the prior year's operating loss of \$2,747,000.

The board has determined that no dividends will be payable to shareholders for the financial year to June 2015 and will review this position when profitability and cash flow is more robust.

The Directors wish to thank our staff for their dedication and efforts in embracing the necessary changes across the business that have seen the company return to profitability and provide a foundation from which we will diversify and grow.



ADCORP AUSTRALIA LIMITED

CEO'S REVIEW

30 JUNE 2015

**DAVID
MORRISON**
CHIEF EXECUTIVE OFFICER

The results for the year reflect a turnaround in the business bottom line, largely through restructuring and cost savings but with improved potential for earnings growth in the billings and revenue lines.

The structural changes and cost reductions in the past year contributed to an operating profit before tax of \$217,000; a significant turnaround from the prior year operating loss of \$2,747,000.

MUCH OF THIS RESTRUCTURING COMMENCED IN THE FIRST HALF OF THE FINANCIAL YEAR WITH THE BENEFITS OF SIGNIFICANT COST SAVINGS FLOWING THROUGH THE SECOND HALF.

Top line billings reduced year on year from \$85.7 million to \$67.7 million (21%) largely a result of the change in the Australian Government contract from 1 July 2014 whereby Adcorp provides services as a subcontractor to Dentsu Mitchells on a retainer basis; rather than the previous contract of billing all services directly to the Government. In addition, the prior year includes billings for the NSW Government Media Placement and Typesetting Services contract which ended in September 2013. As foreshadowed in our market announcement in May 2015, the second half to June 2015 saw a reduction in billings for our Commercial Property clients and reduction in fee income due to reduced government spend. These reductions were mitigated by tight cost control, delivering a second half operating profit before tax of \$76,000.

Despite the 21% reduction in billings, our operating margins firmed, delivering operating revenues excluding interest and rent income, of \$18.1m for the year, down 2% on prior period \$18.4m. Revenue margin improved from 21.5% in the prior year, to 26.7%, largely a result of the retainer model for the Australian Government. We have also improved job costing and billings functionality through our new timekeeping systems and will continue to drive positive change to our pricing and the value of services in the coming financial year.

Further restructuring during the year delivered \$3.3m in overhead cost savings and a full year expense of \$17.97m (FY2014: \$21.3m). Labour costs comprised \$2.6m of these savings, with more efficient timekeeping systems and rationalisation of our management structure.

We further reduced Office and Communications costs by \$614,000 (13%) through right-sizing of our office space requirements. In addition, we relocated our Sydney office in September 2015 to more suitably sized premises, which will deliver further savings and workflow efficiencies in the coming financial year.

The company's cash flow statement during the period reflects a decrease in cash of \$5.275m for the full year, of which \$5.12 million is attributable to the six months ended December 2014. This represents payments made to suppliers for large client campaigns booked and paid for by 30 June 2014 and completed with payment to suppliers, in the July to December 2014 period.

Financial facilities have been secured through trade debtor financing to fund working capital and rental guarantees; secured over trade receivables. This agreement extends to August 2016.

July to December 2014 period.

MEDIA MIX

While print media spending continued to decline year on year, the rate of decline in Australia (at approximately 3% for our Australian businesses) has slowed and we have experienced a continued increase in the growth of online media. NZ print media bookings declined by approximately 22%.

Excluding the Australian Government spend which is skewed due to the change in the structure of the contract, our Australian online media bookings are up 39% on the prior year and NZ online bookings up 6% by billings. In addition, media spend in Mobile, Television, and Radio grew strongly in our Australian businesses.

We have continued to focus our efforts in online media growth with the inclusion of programmatic buying in our service offering.

INTEGRATED AGENCY SERVICES

Our Digital, Creative and Video solutions continue to contribute revenue and margin growth across the business and we are focussed on delivering these services into a higher portion of our existing clients and using these to win new business. The aim has been to broaden our client base and we have focused on both the retail and education sectors, delivering full service solutions.

In line with this goal, we have simplified our client service structure and supported with experienced business development personnel and software, to set and manage new business targets as we focus on revenue growth in the new financial year.

SHOWRUNNER PRODUCTIONS

During the year Showrunner Productions delivered its complete series of 72 Dangerous Animals Australia, with production advanced on a further three series; Wimp 2 Warrior, 72 Cutest Animals and 72 Dangerous Places to Live with completion dates scheduled between October 2015 and February 2016.

72 Dangerous Animals Australia is receiving widespread global coverage with distribution deals signed across USA/Canada and other major territories. In addition the company has several new series in the pipeline including 'Status Vacant'. Showrunner has expended the full production cost of 72 Dangerous Animals in the year to June 2015.

OUTLOOK

Economic conditions continue to be uncertain and the need to diversify both our in operating sectors and in our service offerings is becoming increasingly important and time-critical against a backdrop of expense analysis and efficiency objectives.

Management continue to focus on the objective of building a sustainable business model while creating a market niche that will see returns generated for shareholders.

This includes developing our core assets and brands such as Showrunner Productions, developing our core expertise and our teams, diversification into innovative sectors of the industry, optimising our business structure and use of technology, and consolidating our market position with strategic partnerships.

The Directors wish to thank the Adcorp team for their dedication and efforts in returning the company to profitability and the ongoing commitment to meeting our growth goals.

GARRY
LEMAIR



DEAN
CAPOBIANCO



NON-EXECUTIVE DIRECTORS

30 JUNE 2015

ADCORP AUSTRALIA LIMITED

PERFORMANCE SUMMARY

30 JUNE 2015

CRAIG MCMENAMIN

CHIEF FINANCIAL OFFICER

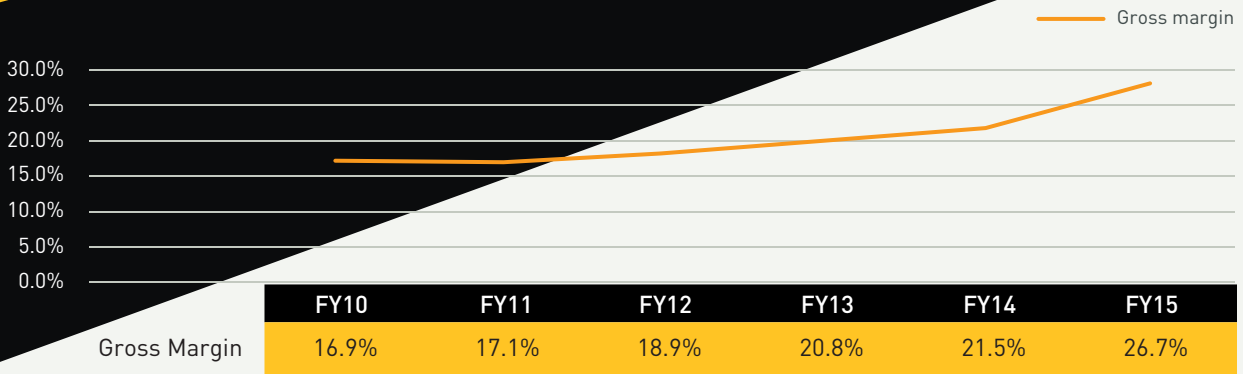
- Restructuring delivered \$3.3m in overhead cost savings in FY2015. Overheads down from \$21.3 in FY2014 to \$17.97m in FY15. Further savings will flow in FY16 from reduced leasing and more efficient use of office space.
- Top Line Billings reduced from \$85.7m in FY14 to \$67.7m in FY15, largely a result of the change in the Australian Government Contract from 1 July 2014. Billings for Australian Government now on a retainer basis.
- Revenue margin improved from 21.5% in FY14 to 26.7% in FY15 due to a combination of new retainer pricing for Australian Government and improved job costing through our new timekeeping systems. We are targeting further improvements in efficiency and cost recovery in FY16.
- EBITDA turnaround from loss (\$1.7m) in FY14 to EBITDA positive \$1.1m in FY15.
- Trade debtor financing facilities have been secured through to August 2016 to fund working capital and rental guarantees.

PERFORMANCE SUMMARY

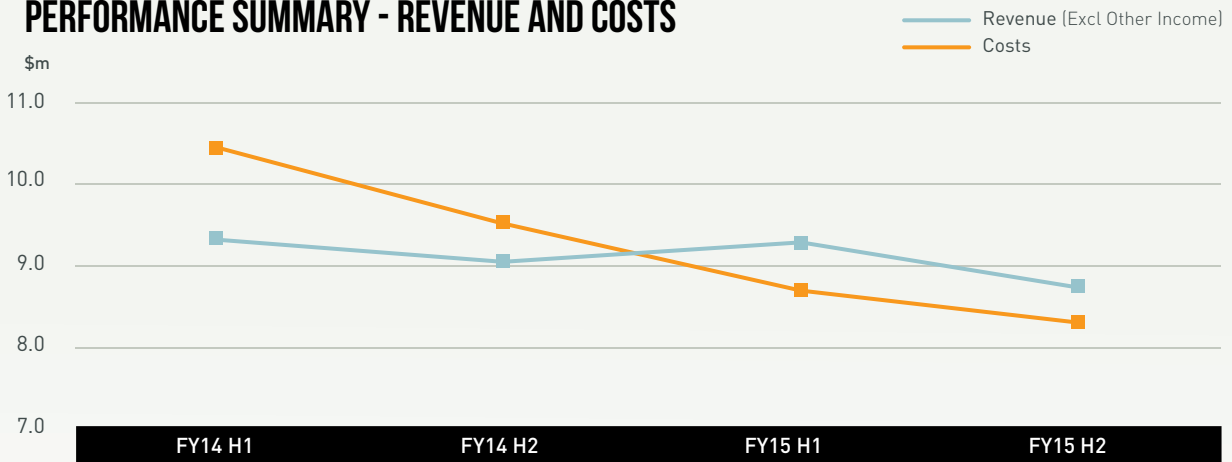
\$MILLIONS

	FY14			FY15		
	H1	H2	TOTAL	H1	H2	TOTAL
Billings	43.0	42.7	85.7	36.1	31.6	67.7
Revenue (Excl Other Income)	9.4	9.0	18.4	9.4	8.7	18.1
Margin	21.9%	21.1%	21.5%	26.1%	27.6%	26.7%
Operating Cost	11.0	10.3	21.3	9.3	8.6	17.9
Depreciation	(0.5)	(0.4)	(0.9)	(0.4)	(0.2)	(0.6)
Amortisation	(0.2)	(0.2)	(0.3)	(0.1)	(0.1)	(0.3)
Operating Cost (Before Depreciation, Amortisation and Impairment)	10.4	9.7	20.1	8.8	8.3	17.1
EBITDA (before impairment)	(1.0)	(0.7)	(1.7)	0.6	0.5	1.1
	FY11	FY12	FY13	FY14	FY15	
Basic EPS (cents/share)	2.29	2.57	(11.36)	(4.30)	0.22	
Dividend Declared (cents/share)	2.00	1.75	0.00	0.00	0.00	

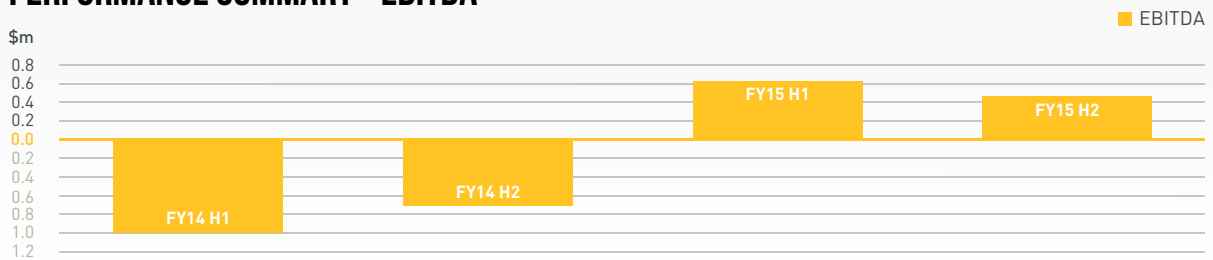
REVENUE MARGIN %



PERFORMANCE SUMMARY - REVENUE AND COSTS

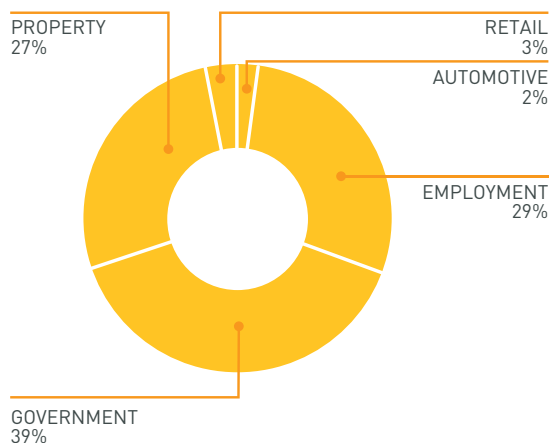


PERFORMANCE SUMMARY - EBITDA

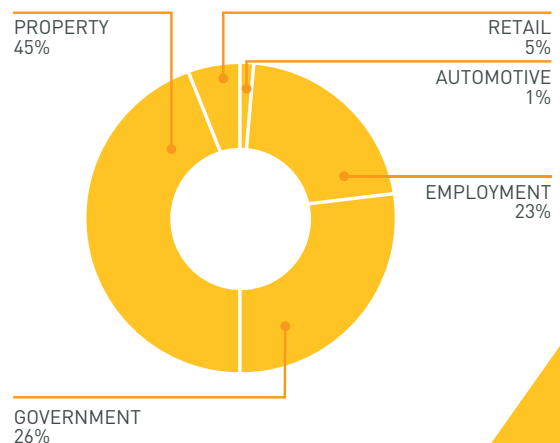


BILLINGS BY TYPE

FY14



FY15



TECHNOLOGY

30 JUNE 2015

Adcorp continues to adapt our proprietary software solutions in line with client requirements to streamline advertising and recruitment processes while also having the ability to track performance and measure Return on Investment.

CONNECT2

Adcorp's Connect2 provides access to the world's leading and easy-to-use Automated Artwork Technology. It is the most streamlined online order management process available and the smartest integrator of cross media advertising campaigns. In addition, unique features in our reporting and ad annotation tools allow our clients to remain at the forefront of technological advances in advertising management.

The system has undergone major feature enhancements that enable it to handle both campaign and non-campaign advertising requests.

Connect2 has also been configured to manage a range of diverse artwork requirements for a major local government client; providing them with considerable internal efficiencies. The intention is to now take this out to a wider market.

SIFTA

A new name and new functionality for our Applicant Tracking system that assists clients to manage both the process of recruiting people and the expectations of applicants. A number of clients have adopted this technology and are benefiting from the efficiencies it creates.





ADCORP AUSTRALIA LIMITED

CREATIVE CONVERSATIONS

30 JUNE 2015

With an ever-increasing range of options by which consumers receive information, creative executions that cut through the clutter and are relevant to the channel being used are becoming increasingly important. Understanding the habits of consumers and attracting their attention relies on insights into the chosen target market.

A 'one-size fits all' approach just does not work anymore and our teams of creative experts work hard to adapt client messaging to different market segments and channels.

The following pages showcase some examples of recent client campaigns produced by our teams.

A 'ONE-SIZE FITS ALL' APPROACH JUST DOES NOT WORK ANYMORE AND OUR TEAMS OF CREATIVE EXPERTS WORK HARD TO ADAPT CLIENT MESSAGING TO DIFFERENT MARKET SEGMENTS AND CHANNELS.

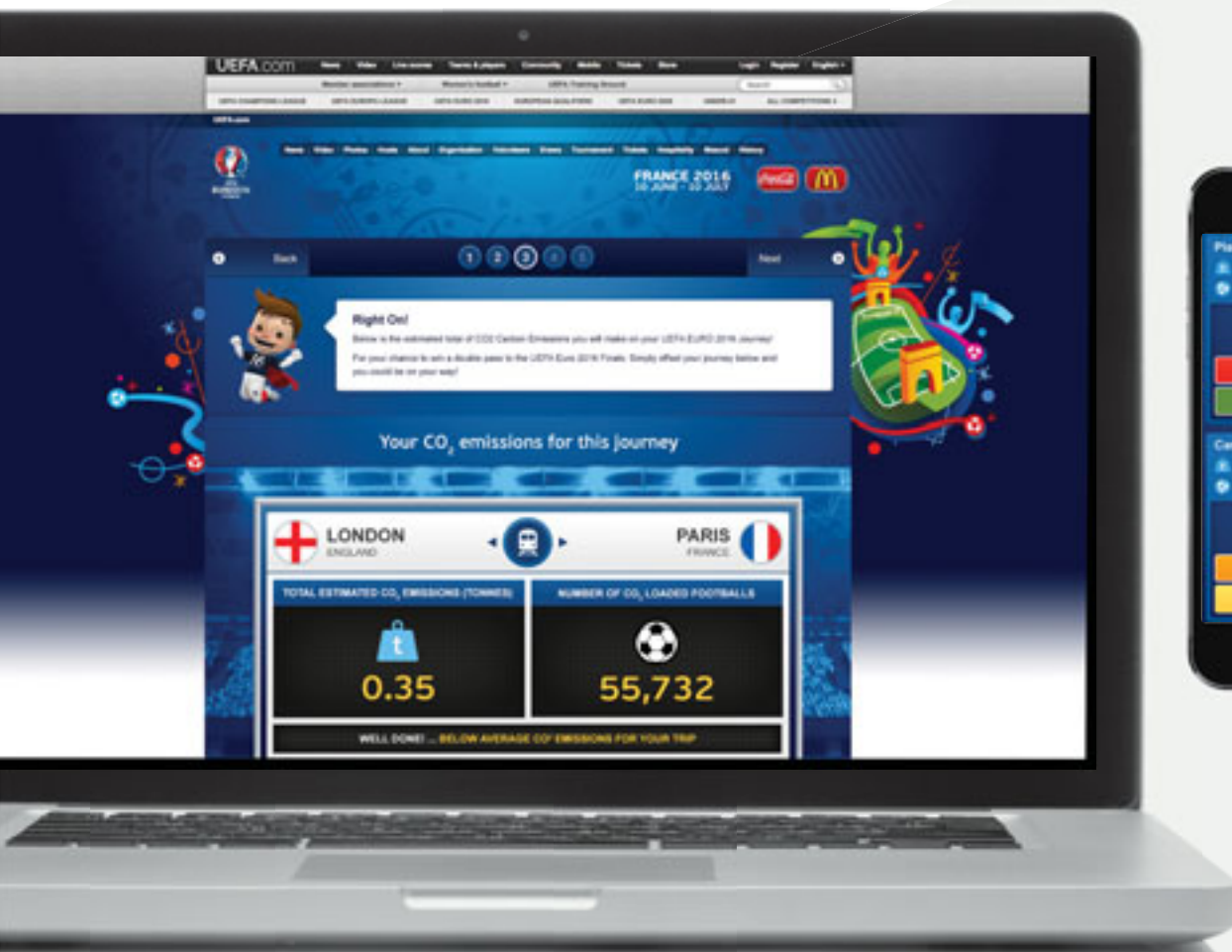
CLIENT UEFA

BRIEF

UEFA is the organisation that manages all Football (soccer) activities and events in Europe. Every 4 years they stage a knock-out competition of the best national teams from Europe. Over 1 million fans from across the world will travel to watch games throughout France. As a progressive organisation they work with climate advisors, such as Climate Friendly, to help mitigate the carbon emissions such events generate. As such they requested a method for the travelling fan to indicate their journey, find out the carbon produced and then have the opportunity to offset the emissions with a small payment.

Using the UEFA brand guidelines, Adcorp produced a simple, easy to use 'app style' microsite. Using Google's API to generate km distance, this was converted to a carbon amount and then in turn, a Euro amount. A payment gateway was then attached to allow fans to complete payment and enter a competition to win Finals tickets!

<https://en-ecocalculator.uefa.com>



CLIENT

BOURKE & ELIZABETH - WATERLOO

BRIEF

Adcorp were asked to develop a creative marketing solution for the sale of 1029-1035 Bourke Street, 723 Elizabeth Street and 409 George St, Waterloo. A site inspection was conducted to understand the environment and identify the strengths of the site that could be drawn upon creatively. The area is evolving, there are currently developments that are changing the face of the suburb – one of which will provide buyers with strong reason to invest in this area. The challenge was to develop an identifiable brand that would reflect the environment but also speak to the potential buyers in a positive and aspirational manner. This was done using simple and clean typography, supported by a pattern that spoke to the residential upside of the site.

WHAT WE DID

- Information Memorandum
- Interactive brochure that was distributed via the agent's client database
- Photography (aerial and ground)
- Online web listing
- National and state press advertising
- Digital networks (National)

RESULT

The outcome of this was a sale that exceeded client expectations.



CLIENT

VEGETA AUSTRALIA

In 2015 Vegeta Australia engaged Adcorp to create an engaging multi-channel digital campaign to promote the range of Vegeta powder stock products to the Australian market.

Vegeta Australia's goal was to provide innovative culinary experiences and healthy living solutions for Australians. The campaign used the best solutions from modern digital communication and mixed them with great ideas, and of course, good old fashioned word of mouth.

THE BRIEF

Vegeta Australia wanted to spread the secret of great home cooking from its origins in Europe to everyday Australians and help turn everyday cooks into masterchefs by simply adding Vegeta to their meals.

SPECIFIC OBJECTIVES:

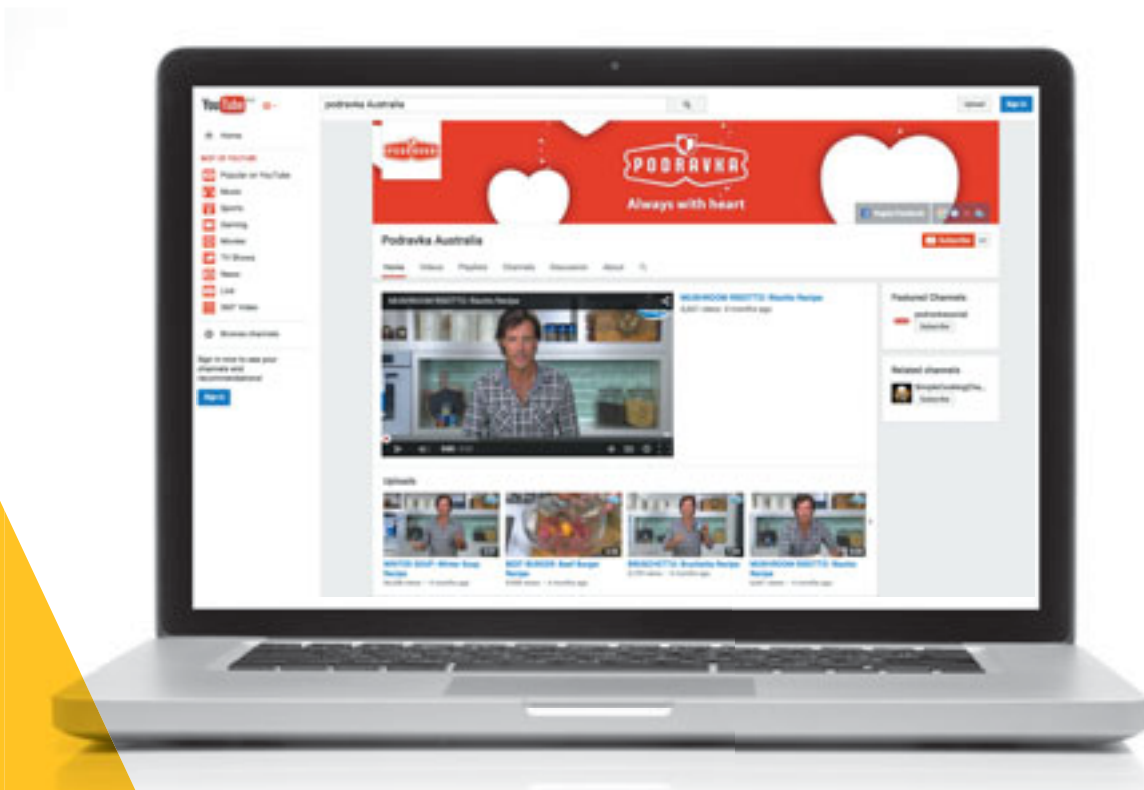
- Build brand awareness of Vegeta in Australia
- Strategy for a content creation campaign incorporating video production
- Work towards Vegeta becoming known as the "stock" of choice
- Achieve ROI on campaign
- Build an online community via social media channels

OUR APPROACH

A key element from the strategy was to position Vegeta as "The secret ingredient" for improving any meal, and visually referencing nostalgia of Vegeta's European origins of family memories around the dinner table.

Important to the overall campaign was highlighting Vegeta's key benefits over competing liquid stocks. A series of online video recipes were created, with Australian TV soap star Dan Paris cooking modern contemporary meals and bringing flavour to life with the help of Vegeta. Dan confesses in the campaign that he would not call himself a "celebrity chef" but demonstrates that anyone can create a great tasting meal with the assistance of Vegeta.

Adcorp's approach was to use a range of digital channels, telling unique stories in each one. Adcorp developed a landing page which was the portal for a multi-channel media campaign incorporating digital network banners (include polite pre-roll videos to showcase recipe videos), video recipe production with celebrity endorsement, two competitions (one attached to the display network advertising and one social based competition) and social media strategy and execution.



DELIVERABLES

- Promotional Vegeta Landing Page provides the portal for the multimedia channels.
- Video production for recipes with delivery on Youtube starring brand ambassador Dan Paris (Australian TV soap celebrity - Neighbours).
- Digital Network Banners: Two concepts on standard display and rich media/video based. Delivered on Exponential, Sparc Media and Google Adwords.
- Facebook Setup, Strategy and Management over 3 month campaign (May 1 – July 31 2015)
- Facebook Ad Campaign and Competition Design, Setup and Strategy
- Advertising for Australia's two largest consumer facing supermarket e-magazines (Coles and Woolworths)

These Multi-channel media elements combine to create a multi-faceted user experience with the Vegeta brand.



CLIENT

FINBAR

WHAT WE DID

- Naming, Logo and Brand Development
- Marketing and Advertising Collateral
- Brochure
- On-site Signage and Sales Office Fit Out

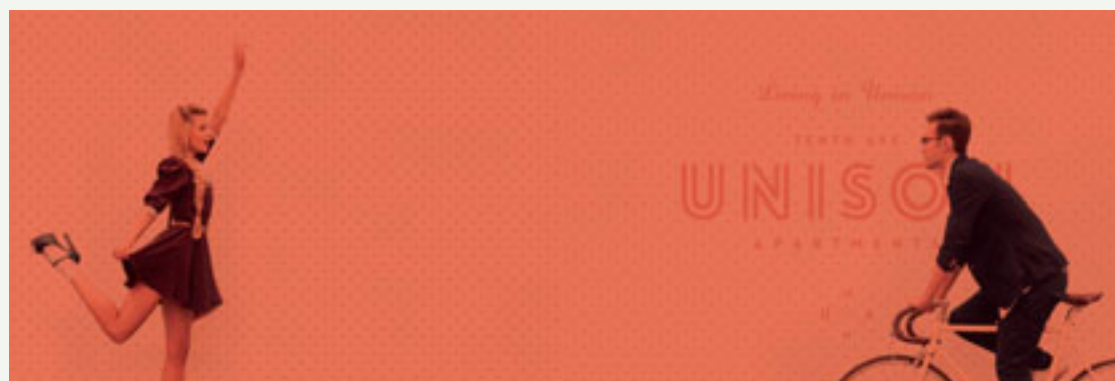
DESCRIPTION

Positioned near the Maylands train station and Eighth Avenue café strip, Unison on Tenth by Finbar, features 167 one, two and three bedroom apartments across ten levels, plus two commercial suites.

The development will be built in two phases, with Unison on Tenth being the first and Unison on Kingston to follow. The creative has been constructed to be consistent between the two stages, but in reverse.

The branding was directed to the younger, first home buyer market with its use of bright colours, trendy imagery and splashes of clever typography. With an integrated campaign, Adcorp managed to expand the collateral with the use of Outdoor, Direct Mail, Print, online and Television.

<http://unisonapartments.com.au/>





MAYLANDS

NOW SELLING

1, 2 & 3 bed apts with resort style facilities

FROM \$360,000*

Visit the Sales Office
Open Sat & Sun
10am - 12noon

UNISON

Developed by

finbar

ENQUIRE

*TTC & GST

MAYLANDS

NOW SELLING

New 10 storey apts offering City views

FROM \$360,000*

Visit the Sales Office
Open Sat & Sun
10am - 12noon

UNISON

Developed by

finbar

ENQUIRE

*TTC & GST

MAYLANDS

FIRST IN, BEST ADDRESSED

NOW SELLING

City Views

unisonapartments.com.au

1 bed \$377,500*
2 bed \$460,000*
3 bed \$545,000*

Living in Unison

TENTH AVE

UNISON

Developed by

finbar **Developing Better Places**

CLIENT

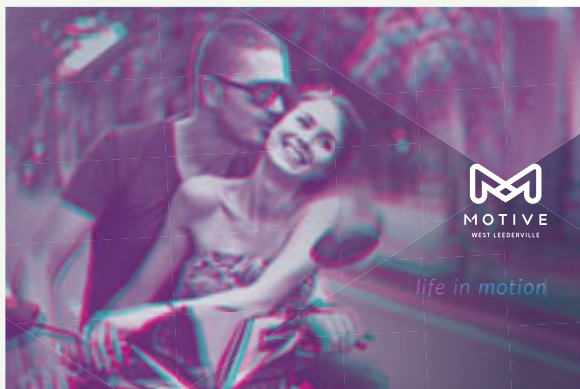
FINBAR

WHAT WE DID

- Logo and Brand Development
- Marketing and Advertising Collateral
- Brochure
- On-site Signage and Sales Office Fit Out

The 143 stylish one and two bedroom apartments over two buildings in leafy West Leederville create the centrally located development, Motive. Built to an average 7-star NatHERS energy rating, Motive has all the mod cons to live a life of luxury. Motive's branding elements were to attract a younger market who had aspirations of living the highly sought after Western Suburbs lifestyle. Adcorp ensured the target market was directly targeted with an extensive online campaign and outdoor media usage.

<http://motiveapartments.com.au/>





finbar 


WEST LEEDERVILLE APARTMENTS

The western suburbs lifestyle is still within reach!




MOTIVE
WEST LEEDERVILLE

[ENQUIRE](#)

finbar 

WEST LEEDERVILLE APARTMENTS

1 bed from **\$385,000***
2 bed from **\$565,000***
*T's & C's apply



MOTIVE
WEST LEEDERVILLE

[ENQUIRE](#)

WEST LEEDERVILLE APARTMENTS

Everything is in reach. Including the price.

1 & 2 bed from **\$385,000***
*T's & C's apply

MOTIVE 

MOTIVE 

[ENQUIRE](#)

finbar 

WEST LEEDERVILLE APARTMENTS

1 bed from **\$385,000***
2 bed from **\$565,000***
*T's & C's apply



MOTIVE
WEST LEEDERVILLE

[ENQUIRE](#)

CLIENT

WA ELECTORAL COMMISSION

BRIEF

Adcorp were approached by the Office of Electoral Distribution Commissioners (WA), to deliver a fully integrated digital and press campaign to promote their 2015 Electoral Boundaries communication objectives.

The objectives of the campaign were identified as being two fold. Firstly, to encourage those newly eligible to vote in WA to register their details (Stage 1) and secondly, to inform the general community there were proposed changes coming in relation to the redistribution of electoral boundaries across the State (Stage 2-4).

Overall, the campaign in its early stages, needed to include a greater focus on digital than in past years and focus on engagement with target audiences via social media, as participation was being primarily sought from a young demographic (18+yrs). The brief for Stage 1 communications was to encourage newly eligible people (target audience in the 18-29 year demographic), to register on the electoral roll and for those who have moved/changed their situation to ensure their details are correct prior to a set closing date.

The tone for the campaign was for the creative to be educational, engaging and motivate people with a strong call to action to update their details. The mediums used to reach the target audience included, digital advertising on thewest.com.au (Network), news.com.au (Network), Facebook Advertising and Facebook Promoted Posts, using an even rotation of target group specific advertising creative.



RESULTS

The 'Shape our State' tagline created by Adcorp supported the fully integrated press, digital and web campaign which was largely educational in tone, with a strong call to action and sought to keep target audiences engaged over a several month period throughout various stages of delivery.

The summary of results for Stage 1 communications included; Serving 786,778 impressions and delivered 615 clicks resulting in a CTR of 0.08%, which is on the high end of the industry benchmark (0.06% - 0.08%).

Using a Facebook tracking pixel to the WA Electoral Commission website which has been able to identify key insights into Facebook users visiting the Commissions website

The half page creative running across Perth Now performed very well with a CTR of 0.20%, which is much higher than the industry benchmark.

WHAT WE DID

- Strategic planning
- Creative campaign development and positioning
- Brand awareness raising
- Integrated campaign planning, execution and management
- Media planning
- Results monitoring and post campaign analysis



SHAPE OUR STATE



Office of the Electoral Distribution Commissioners

Share your thoughts on the review of WA's electoral boundaries.

Over time, the size of communities around WA can change. We need to review the electoral boundaries every few years so the number of electors in each district keeps elections fair. Help shape our state by giving us your thoughts on the boundary review. We invite you to lodge a written suggestion by **5pm on 29th April**. As all submissions will be available to the public you'll then be able to read them and lodge written comments by 5pm on 13th May. **To find out more visit: www.boundaries.wa.gov.au or call 9214 0450 (country callers 136306)**

ELECTORAL BOUNDARIES 2015 WA

SHAPE OUR STATE



Office of the Electoral Distribution Commissioners

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ELECTORAL BOUNDARIES 2015 WA

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ELECTORAL BOUNDARIES 2015 WA

SHAPE OUR STATE

CLIENT

RSPCA WA

Adcorp is proud to have once again been selected as the RSPCA WA's preferred provider of pro-bono advertising and marketing services. Across the 14/15 financial year, Adcorp delivered on a variety of advertising and creative requirements, which involved both planned and reactive communications.

WHAT WE DID

After a quarantine complication forced the closure of the RSPCA WA's cattery, Adcorp were tasked with developing a microsite to encourage urgent public support and donations for the development of the new Cat Rehoming Centre.

www.happycatplace.org

Million Paws Walk

Adcorp shot and produced a series of videos, for both online and television, promoting the 2014 and 2015 RSPCA WA Million Paws Walk. The videos were designed to reflect the benefits of attending the Million Paws Walk event for both the participants and potential sponsors of future events.

Great and Small Magazine

As a key communication tool for the RSPCA WA, the bi-annual Great and Small Magazine was developed to keep the organisation's loyal supporters up-to-date with operations. Utilising the current RSPCA branding and colour palette, Adcorp has developed 2 editions of the magazine.

Annual Report

Working closely alongside the RSPCA WA staff, Adcorp developed the Annual Report for the 2013-2014 financial year. Combining the information provided by the RSPCA WA, and creative elements designed by Adcorp, the annual report set out to inform the public of the organisation's activities across the previous year.





CLIENT

LIVESTOCK IMPROVEMENT CORPORATION

DESCRIPTION

Livestock Improvement Corporation (LIC) is a successful international organisation dedicated to continuously improving dairy cow performance. In recognition of today's competitive job market, LIC engaged Adcorp to partner with them to uncover their employment value proposition (EVP) and Employer Brand (EB).

The project began in late 2014 and involved a number of stages including focus groups and an EVP Workshop. The information was reviewed and compiled into an EVP report which was presented to LIC early 2015.

Focusing on the essence of the LIC EVP – innovation, passion, team and people – the Adcorp creative team produced a tagline and EB logo that is representative of the working culture at LIC. The suite of icons strongly showcases the theme of innovation in the dairy industry and has been placed on a farming horizon which acts as a framework for the tagline.

Adcorp worked with LIC to apply the EB to their internal People and Performance documents, as well as collateral for career fairs, new starters and giveaways.



CLIENT

FLETCHER BUILDING

DESCRIPTION

Our Auckland agency partnered with Fletcher Building to deliver a Graduate program that is innovative and provided an unique and challenging experience for graduates. The goals for the initiative were simple – best in class and award winning.

We kicked off with a research phase, where we held focus groups in order to understand the graduate segment. It was through these conversations that we established a real gap in the knowledge of current graduates about the corporate world, and specifically the unique and innovative features of Fletcher Building. This gap in knowledge indicated the need for the campaign to be focused on educating graduates to ensure they fully understood how diverse the Fletcher Building graduate opportunity could be.

This saw the launch of _B Curious– a blind campaign with onsite activations in two New Zealand University campuses and a strong social media presence across Facebook and Instagram.

The onsite University activation consisted of a giant blackboard being installed in Auckland and Otago University which had a question about the Fletcher Building business and aspirations for future careers written up on it each day for two weeks.

For two hours every day we had activation staff manning the area, engaging students and encouraging them to write who they thought the employer was on the board. Students were also encouraged to post a pic of their guess to Instagram or Facebook in order to win prizes. A microsite was developed which directed traffic to the social media channels, skip adverts were used on you tube and sponsored posts were used to drive interaction. By the end of the campaign there were over 1,600 interactions over social media.

After the two week blind campaign the new Fletcher Building Graduate Brand was revealed both onsite and across social media platforms – MAKE YOUR FUTURE. The campaign is a finalist in the NZAGE (NZ Association of Graduate Employers Industry Awards) for Best Innovation and Best Online Campaign.



CLIENT

DUNEDIN CITY COUNCIL

WHAT WE DID

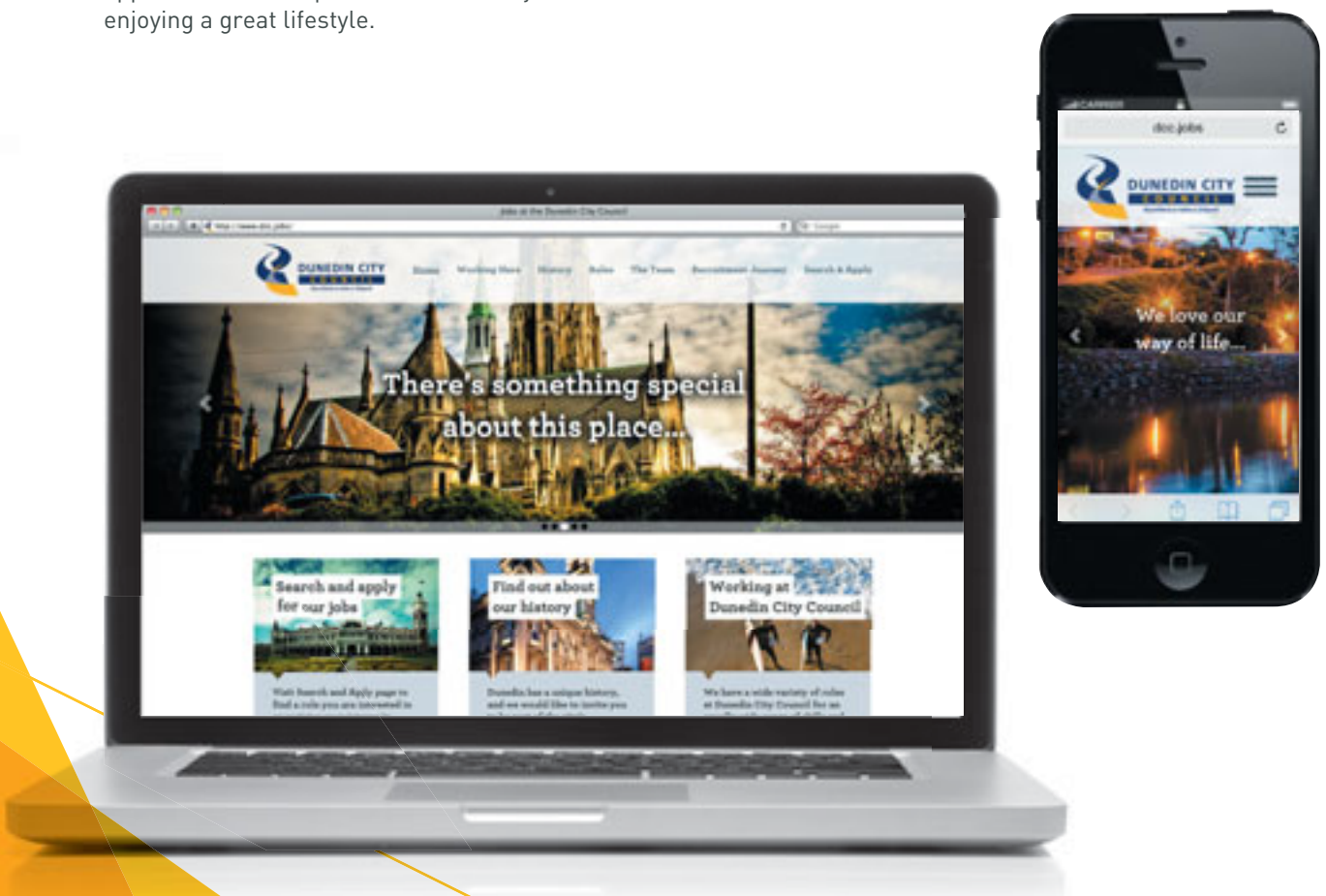
Adcorp created a new careers website for the Dunedin City Council. This project was part of an overall re-development of their recruitment brand and Adcorp also created new print and online job advertising templates. Two designs were created; one being to entice candidates to think about living in Dunedin if they lived outside the region and secondly, to think about an exciting career with the Council if they already lived within the City.

The careers website is a responsive design, bringing in elements of the "Dunedin" city brand in a recruitment context. Adcorp also created a "history slider" to give candidates from outside Dunedin a real feel for the City and the opportunities to be part of a rich history while enjoying a great lifestyle.

Website visitors can enjoy the opportunity to find out more about the team and the types of roles available within the Council.

Administration time for the Human Resources team has been minimised through the ability to have many details including position descriptions online and also detailing the recruitment process to alleviate questions.

www.dcc.jobs



CLIENT

FAIRFAX MEDIA

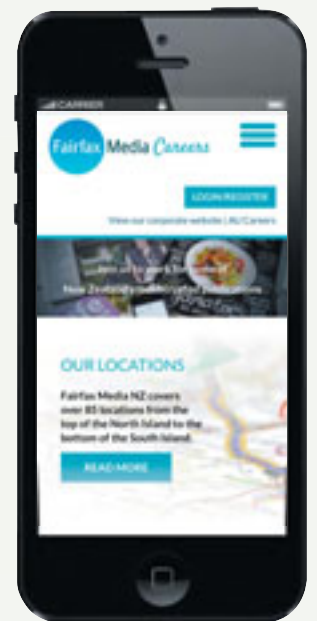
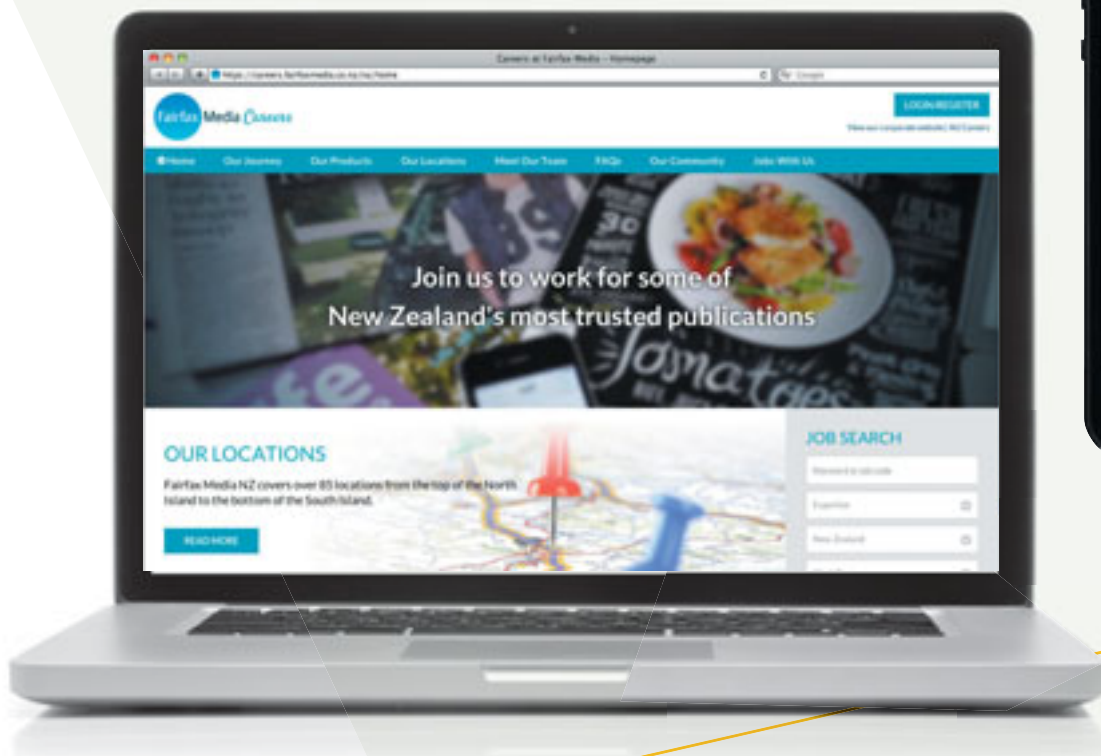
WHAT WE DID

Our Auckland agency partnered with Fairfax Media to design and build the front end of their careers website in both Australia and New Zealand. The goal was to develop a modern and stylistic creative design that could be applied across both countries' websites and would represent and promote Fairfax Media's brand.

Developing Fairfax Media's New Zealand careers website in 2014, Adcorp were tasked with refreshing and modernising the look and feel of the site, building on the initial design phase and scaling it to fit not only New Zealand but Australia too. Adcorp's design team produced wireframes and design files for both sites, allowing for key differences by tweaking small elements of the site. The development team took the designs and produced the following results.

As well as producing two separate careers websites that allowed for brand consistency, Adcorp designed and developed a landing page that an international audience will land on. The landing page acts as the gateway to both Australia and New Zealand careers and shows the audience that there are opportunities in both countries.

<https://www.fairfaxmediacareers.com/home>
<https://careers.fairfaxmedia.com.au/au/home>
<https://careers.fairfaxmedia.co.nz/nz/home>



CLIENT

DEPARTMENT OF CORRECTIONS

WHAT WE DID

Website Design and Development

A recruitment drive for Corrections Officers was required to undertake a larger recruitment campaign for Corrections Officers in several regions across New Zealand. Adcorp recommended placing some outdoor advertising in order to target a larger passive job seeker audience. The channels included for this campaign included bus backs, mall door and mall bathroom poster advertising. Adcorp designed the artwork to suit the various channel placements and also planned the campaign media schedule. Adcorp have also worked on several radio campaigns for both Probation and Corrections Officers.

Testing different forms of advertising has proved successful for Corrections and they are now considering further options to extend their reach, including flyer mail drops.



CLIENT

LANDCORP

WHAT WE DID

- Half Annual Report,
- eDM template
- Promotional Booklet

Landcorp have recently re-branded and have launched a new consumer product called Pāmu. Landcorp required for various existing collateral to be updated; fresh and in line with their new branding. Some projects that Adcorp have worked on this year include; their Annual Report, and eDM template and promotional booklets.



Adcorp designed and printed the 24 page half annual report and also managed the distribution of the Annual Reports to key Landcorp stakeholders. Adcorp is currently in the process of designing the 76 page Annual report for Landcorp.

Landcorp required a fresh new template to be used for electronic mail to their internal staff. The template design was required to be in line with new branding and presented in a way that was more attractive and easier to read for Landcorp staff. These emails are regularly printed off and pinned to notice boards for farm staff to read who do not check emails regularly, so this was an important factor in the design.

Landcorp regularly attend industry events throughout New Zealand and in order to help promote their brand and products they required promotional booklets to hand out to prospective customers. Adcorp designed and print managed the promotional booklets.



SHOWRUNNER

Showrunner Productions; a wholly-owned subsidiary of Adcorp Australia Ltd, is now starting to gain international recognition with programs such as '72 Dangerous Animals Australia'. This series has now been on aired in over 80 countries, is currently screening on Inflight Channels with Australia's major airlines and will be available on Netflix in the United States in the coming months.

Off the back of this success, our next series of '72 Dangerous Places to Live' is nearing completion and work has commenced on '72 Cutest Animals' both with international interest generated through our distribution agreement with ABC Commercial.

'Wimp 2 Warrior' follows 40 contestants for 6 months as they undertake training in Mixed Martial Arts before stepping into the ring and taking on one of their fellow contestants. The series will shortly air throughout Asia, with interest also from many other regions.

We are also finalising production planning for 'Status Vacant' which will see our team investigating abandoned places around the world.

Our development slate is also expanding with several other programming concepts in discussion with distributors and broadcasters around the world.

showrunner.com.au



SHOWRUNNER
PRODUCTIONS





It is a universal truth: we find looking at cute animals more pleasing than looking at our own species.

72 CUTEST ANIMALS

72 Cutest Animals will count down the list of the cutest animals in the world. Visually stunning, packed with scientific facts, this series will highlight all of the animals on the list through interviews with those that work, play and love these beautiful creatures. What makes an animal cute will be determined by their unique characteristics. There is more to being cute than just having a pretty face.

What makes an animal cute? Why do some animals instantly bring a smile to our faces, and although some animals don't look so cute, why do we label them as cute?

The list of cute animals is extensive, but in the end it has to be more than just looks, it will be a list that examines our relationship with the animal world.

The series will feature experts and every day animal lovers who will provide the viewer with incredible insights about the animals we love to see and interact with.

What is the cutest animal in the world? Well that is a matter of opinion.

"Awwwwwwwwww!!"

SHOWRUNNER PRODUCTIONS 12 x 30 minute Factual Series showrunner.com.au

SHOWRUNNER PRODUCTIONS PRESENTS

72 DANGEROUS PLACES TO LIVE

Home sweet DOOM!

NEWSLINE at 1801-5773 on

HURRICANES

AVALANCHES

ADDITIONAL

DISASTER STRIKES

72 DANGEROUS PLACES TO LIVE

The ground shakes, violently rumbling. Buildings crumble in a cloud of dust, the earth breaks open swallowing a city into darkness.

A wall of water hurtling toward land. Hundreds of thousands of lives lost and towns washed away.

Devastation takes on many guises; hurricanes lashing the Louisiana coastline, blistering fires sweeping Australia's bushland, acid rain pouring over the city of Fukushima and the crushing avalanches of the majestic European Alps.

If we know a certain area is prone to disaster, why in the world would we choose to live there?

Join us on a fascinating discovery counting down the 72 most Dangerous Places on the planet and meet the people who choose to inhabit them.

ADCORP AUSTRALIA LIMITED

FINANCIAL RESULTS

30 JUNE 2015

The directors present their report, together with the financial statements, on the consolidated entity (referred to hereafter as the 'consolidated entity' or 'Adcorp') consisting of Adcorp Australia Limited (referred to hereafter as the 'company' or 'parent entity') and the entities it controlled at the end of, or during, the year ended 30 June 2015.

Directors

The following persons were directors of Adcorp Australia Limited during the whole of the financial year and up to the date of this report, unless otherwise stated:

Ian Rodwell
David Morrison
Garry Lemair
Dean Capobianco

Principal activities

During the financial year the principal continuing activities of the consolidated entity consisted of:

- Advertising agency services specialising in human resources, real estate, government, motor vehicle, education and retail;
- Website design, development and database support services;
- Digital marketing services and consulting, including supply of web-based products, and strategic employment solutions; and
- Video production and marketing solutions.

Dividends

There were no dividends paid, recommended or declared during the current or previous financial year.

Review of operations

The results for the year reflect a turnaround in the businesses bottom line, largely through restructuring and cost savings but with improved potential for earnings growth in the billings and revenue lines.

The structural changes and cost reductions in the past year contributed to an operating profit before tax of \$217,000 (a significant turnaround from the prior year operating loss of \$2,747,000).

Much of this restructuring commenced in the first half of the financial year with the benefits of significant cost savings flowing through the second half.

Top line billings reduced year on year from \$85,728,000 to \$67,730,000 (21%) largely a result of the change in the Australian Government contract from 1 July 2014 whereby Adcorp provides services as a subcontractor to Dentsu Mitchell on a retainer basis, rather than the previous contract of billing all services and media directly to the Government. In addition, the prior year includes billings for the NSW Government Media Placement and Typesetting Services contract which ended in September 2013. As foreshadowed in our market announcement in May 2015, the second half to June 2015 saw a reduction in billings for our commercial property clients and reduction in fee income due to reduced government spend. These reductions were mitigated by tight cost control, delivering a second half operating profit before tax of \$76,000.

Print media spending continued to decline year on year however the rate of decline in Australia (at approximately 3% for our Australian businesses) has slowed and we have experienced a continued increase in the growth of online media. NZ print media bookings declined by approximately 22%. Excluding the Australian Government spend which is skewed due to the change in the structure of the contract, our Australian online media bookings are up 39% on the prior year and NZ online bookings up 6% by billings. In addition, media spend in Mobile, Television, and Radio grew strongly in our Australian businesses.

We have continued to focus our efforts in online media growth with the inclusion of programmatic buying in our service offering.

Despite the 21% reduction in billings, our operating margins firmed, delivering operating revenues excluding interest and rent income, of \$18,130,000 for the year, down 2% on prior period \$18,426,000.

Revenue margin improved from 21.5% in the prior year, to 26.7%, largely a result of the retainer contract for the Australian Government.

Our Digital, Creative and Video solutions continue to contribute revenue and margin growth across the business and we are focussed on broadening our client base, notably in the retail and education sectors.

During the year Showrunner Productions delivered its complete series of 72 Dangerous Animals Australia, with production well advanced on a further two series (Wimp2Warrior and 72 Dangerous Places) with completion due between October 2015 and February 2016. In addition the company has several new series in the pipeline including 'Status Vacant'. Showrunner has expensed the full production cost of 72 Dangerous Animals Australia in the year to June 2015.

Further restructuring during the year delivered \$3,316,000 in overhead cost savings and a full year expense of \$17,966,000 (FY2014: \$21,282,000). Labour costs comprised \$2,600,000 of these savings, with more efficient timekeeping systems and rationalisation of our management structure. In line with our goal to broaden our client base and service offerings, we have invested in experienced business development personnel and software, to set and manage new business targets as we focus on revenue growth in the new financial year.

We further reduced Office and Communications costs by \$614,000 (13%) through right-sizing of our office space requirements. In addition, we are relocating our Sydney office in September 2015 to more suitably sized premises, which will deliver further savings and workflow efficiencies in the coming financial year.

The company's cash flow statement during the period reflects a decrease in cash of \$5,275,000 for the full year, of which \$5,122,000 is attributable to the six months ended December 2014. This represents payments made to suppliers for large client campaigns booked and paid for by 30 June 2014 and completed, with payment made to suppliers in the July to December 2014 period.

Financial facilities have been secured with Bibby Financial Services, providing trade debtor financing to fund working capital and rental guarantees, secured over trade receivables. Our agreement with Bibby runs to August 2016.

The board has determined that no dividends will be payable to shareholders for the financial year to June 2015 and will review this position when profitability and cash flow is demonstrating more sustained growth.

The directors wish to thank the Adcorp team for their dedication and efforts in returning the company to profitability and the ongoing commitment to meeting our growth goals.

The attached financial statements detail the performance and financial position of the consolidated entity for the year ended 30 June 2015. It also contains an independent auditor's report which includes an emphasis of matter paragraph in regard to the existence of a material uncertainty that may cast significant doubt about the consolidated entity's ability to continue as a going concern. For further information, refer to note 1 to the financial statements, together with the independent auditor's report.

Significant changes in the state of affairs

There are no significant changes in the state of affairs of the company other than those matters noted in the Review of Operations, above.

There were no other significant changes in the state of affairs of the consolidated entity during the financial year.

Matters subsequent to the end of the financial year

There are no matters arising subsequent to the end of the financial year. The company continues to contest a claim for alleged preferential payments by the liquidator of Streetwise Advertising Pty Ltd (In Liquidation) and this is detailed in Note 32: Contingent Liabilities.

No other matter or circumstance has arisen since 30 June 2015 that has significantly affected, or may significantly affect the consolidated entity's operations, the results of those operations, or the consolidated entity's state of affairs in future financial years.

Likely developments and expected results of operations

While the decline in print media advertising has slowed to some extent, the growth opportunities remain in new digital and social media channels; particularly those optimised for mobile devices and with video capability. Many clients still require education around these new opportunities in order to engage with their customers in a rapidly changing environment led by technology advancements; often requiring traffic-driving strategies to digital assets that provide positive user experiences and easy commercial transactions.

Adcorp continues to focus on bringing these opportunities and new channels to our clients, with the goal of delivering effective marketing and communications solutions that can be measured against campaign objectives.

We are expanding the development of content solutions both for clients and through mainstream entertainment media through our television division Showrunner Productions and we expect to grow its contribution to earnings over the next several years. The company is also looking to expand the services we offer to key clients within Government and to continue to diversify our New Zealand business operation into new sectors.

The market and economic uncertainty remains challenging however our restructuring and sales focus is starting to deliver results that we need to build upon in order to achieve sustainable growth in our business and overall financial performance.

We would like to acknowledge and thank all of our staff for their dedication and support while we implemented significant change across the business to deliver operational efficiencies and a focus on business development. Adcorp's management team is committed to continue adapting to meet the challenges of a changing market.

Environmental regulation

The consolidated entity is not subject to any significant environmental regulation under Australian Commonwealth or State law.

Information on directors

Name:	Ian Rodwell
Title:	Non-Executive Chairman
Qualifications:	BCom
Experience and expertise:	Ian Rodwell is the founder of the Adcorp Group and held the position of Managing Director from Adcorp's inception until his retirement in January 2004. In August 2014 Ian Rodwell assumed the role of part time Executive Chairman in line with the Executive Team focus on growth and business development as outlined in the Review of Operations above. He is also a Director of the Diabetes Australia Research Trust ('DART'), an organisation responsible for the raising of funds for diabetes research and awarding of grants to medical researchers in Australia; Chairman of Optalert Holdings Pty Ltd, a company developing an innovative technology product to measure both alertness and drowsiness, as an aid to the global transport and mining industries; Director of MND Australia, an organisation responsible for raising and funding medical research to find the cause and cure for motor neurone disease.
Other current directorships:	None
Former directorships (last 3 years):	None
Special responsibilities:	None
Interests in shares:	23,022,362 ordinary shares
Interests in options:	None
Interests in rights:	None
Name:	David Morrison
Title:	Executive Director and Chief Executive Officer
Qualifications:	B Bus (Hons)
Experience and expertise:	David Morrison has over 18 years' experience in the advertising and marketing industry commencing with TMP Worldwide prior to joining Adcorp in 2003. In his 7 years managing the WA, SA and NT regions, David was responsible for diversifying the services provided by the company and expanding into new sectors. This diversification included the formation of Adcorp's in-house TV Production facility that is based in Perth. David has also been instrumental in Adcorp's push into Government advertising from both a strategic and operational perspective along with the winning and retention of some of our largest corporate clients. David was appointed by the Board to the role of Chief Executive Officer in March 2011 and also sits on the Board of Volunteering WA and Volunteering Australia in a voluntary capacity.
Other current directorships:	None
Former directorships (last 3 years):	None
Special responsibilities:	None
Interests in shares:	1,223,671 ordinary shares
Interests in options:	None
Interests in rights:	None

DIRECTORS' REPORT

30 JUNE 2015

Name: Garry Lemair
 Title: Non-Executive Director
 Qualifications: BCom, FAICD
 Experience and expertise: Garry Lemair is an experienced executive with a strong track record in leadership, having successfully worked with major global entities in a number of senior positions and directorships in Australia, Asia Pacific, Europe, USA and Africa. Garry has held senior roles with Citibank, Diners Club International, KFC-PepsiCo, Fluor Daniels and Taubmans/Courtaulds. Garry is currently the Chairman of Web Profits a leading online marketing company, Chairman of Telegate a voice over internet protocol ('VOIP') service provider and cloud telecommunication specialists and Chairman of an executive search and recruitment company Grenada International. He is also a Non-Executive Director of InnoVaDerma PLC (a British company).

Other current directorships: None
 Former directorships (last 3 years): None
 Special responsibilities: None
 Interests in shares: None
 Interests in options: None
 Interests in rights: None

Name: Dean Capobianco
 Title: Non-Executive Director
 Qualifications: GC Bus.Admin
 Experience and expertise: Dean Capobianco has a wealth of experience in the online media environment having held senior roles with Ninemsn, Yahoo! Search Marketing and most recently as interim Chief Executive Officer with Careerone. Dean is a director of The Trading Desk that is a licensee of China Search International; a paid search reseller for the largest search engine in China, BAIDU. In January 2015, Dean was appointed Managing Director Australia and New Zealand, of Acxiom, an enterprise data, analytics and software-as-a-service company. Acxiom is a NASDAQ listed business (NASDAQ:ACXM).

Other current directorships: None
 Former directorships (last 3 years): None
 Special responsibilities: None
 Interests in shares: None
 Interests in options: None
 Interests in rights: None

'Other current directorships' quoted above are current directorships for listed entities only and excludes directorships in all other types of entities, unless otherwise stated.

'Former directorships (in the last 3 years)' quoted above are directorships held in the last 3 years for listed entities only and excludes directorships in all other types of entities, unless otherwise stated.

Company secretary

Craig McMenamin is an experienced Chief Financial Officer ('CFO') with over 19 years of financial leadership in the Media, Retail, Entertainment and Manufacturing sectors, both locally and abroad. Craig's track record includes leading the financial strategy of high-growth, transformational businesses, playing a key role in strategic development and growth, while driving improvements of underlying operational systems, processes and investments. Craig is a Chartered Accountant and member of the Australian Institute of Company Directors.

Meetings of directors

The number of meetings of the company's Board of Directors ('the Board') and of each Board committee held during the year ended 30 June 2015, and the number of meetings attended by each director were:

	Full Board		Audit Committee	
	Attended	Held	Attended	Held
Ian Rodwell	16	16	2	2
David Morrison	16	16	2	2
Garry Lemair	15	16	2	2
Dean Capobianco	16	16	2	2

Held: represents the number of meetings held during the time the director held office or was a member of the relevant committee.

The Remuneration and Nomination Committee meetings are incorporated into Board meetings.

Remuneration report (audited)

The remuneration report, which has been audited, outlines the director and executive remuneration arrangements for the consolidated entity and the company, in accordance with the requirements of the Corporations Act 2001 and its Regulations.

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including all directors.

The remuneration report is set out under the following main headings:

- Principles used to determine the nature and amount of remuneration
- Details of remuneration
- Service agreements
- Share-based compensation
- Additional disclosures relating to key management personnel

Principles used to determine the nature and amount of remuneration

The Remuneration and Nomination Committee of the Board of Directors of the company is responsible for determining and reviewing compensation arrangements for the directors, the Chief Executive Officer and the executive team. The Remuneration and Nomination Committee assesses the appropriateness of the nature and amount of emoluments of such officers on a periodic basis by reference to relevant employment market conditions with the overall objective of ensuring maximum stakeholder benefit from the retention of a high quality Board and executive team. Such officers are given the opportunity to receive their base emolument in a variety of forms including cash and fringe benefits such as motor vehicles and expense payment plans. It is intended that the manner of payment chosen will be optimal for the recipient without creating undue cost for the company and consolidated entity.

The performance of the company and consolidated entity is dependent upon the attraction, motivation and retention of highly skilled and experienced directors and executives.

To achieve this, the company and consolidated entity may embody some or all of the following principles into its remuneration framework:

- Provide competitive remuneration packages to attract highly skilled and experienced executives;
- Significant proportion of executive remuneration 'at risk', dependent upon meeting predetermined performance benchmarks;
- Performance benchmarks are aligned to the creation of shareholder value; and
- Participation in Adcorp Employee Option Plan to create long term incentives.

Alignment to program participants' interests:

- rewards capability and experience;
- reflects competitive reward for contribution to growth in shareholder wealth; and
- provides a clear structure for earning rewards.

In accordance with best practice corporate governance, the structure of non-executive directors and executive remunerations are separate.

Non-executive directors remuneration

The constitution and the ASX Listing Rules specify that the aggregate remuneration of non-executive directors shall be determined from time to time by a general meeting. An amount not exceeding the amount determined is then allocated to the directors as agreed. The latest determination was at the Annual General Meeting held in October 2004 when the shareholders approved a maximum aggregate amount of \$250,000 per year. Non-executive directors are not entitled to performance-based bonuses.

Executive remuneration

The company and consolidated entity aims to remunerate and reward executives with a level and mix of remuneration that is commensurate with their position, responsibilities and performance within the company and consolidated entity and so as to:

- Reward executives for achievement of company and consolidated entity, business unit and individual objectives against appropriate benchmarks;
- Align interest of executives with those of shareholders; and
- Ensure total remuneration is competitive by market standards.

Remuneration consists of the following key elements:

- Fixed remuneration;
- Variable short term incentive remuneration; and
- Variable long term incentive remuneration.

The combination of these comprises the executive's total remuneration.

Fixed remuneration, consisting of base salary, superannuation and non-monetary benefits, are reviewed annually by the Nomination and Remuneration Committee, based on individual and business unit performance, the overall performance of the company and consolidated entity and comparable market remunerations.

Executives can receive their fixed remuneration in the form of cash or other fringe benefits (for example motor vehicle benefits) where it does not create any additional costs to the consolidated entity or company and adds additional value to the executive.

The variable short-term incentives ('STI') are set covering financial and operational measures of performance. Measures are set to cover business unit and overall company and consolidated entity performances. The total potential STI available is set at a level so as to provide a sufficient incentive for the executive to achieve the operational targets of the company and consolidated entity and so that the cost to the company and consolidated entity is reasonable in the circumstances. Actual STI payments are made subject to the extent that specific targets set at the beginning of the financial year are met. Payments made are usually delivered as a cash bonus.

The variable long-term incentives ('LTI') are designed to reward executives in a manner which aligns this element of the remuneration with the creation of shareholder value. LTI grants to executives are delivered in the form of options. LTI grants are only made to executives who are able to influence the generation of shareholder wealth and thus have a direct impact on the company and consolidated entity's performance. No LTI grants were issued during the current financial year.

Consolidated entity performance and link to remuneration

Executive fixed remuneration is not directly linked to the performance of the company and consolidated entity. Bonus and incentive payments are at the discretion of the Board. Incentives have not been accrued to key management personnel ('KMP') during the year under review as the performance targets were not achieved.

Use of remuneration consultants

During the financial year ended 30 June 2015, the company did not engage remuneration consultants to review its existing remuneration policies and provide recommendations on how to improve both the short-term incentives ('STI') program and long-term incentives ('LTI') program.

Voting and comments made at the company's 2014 Annual General Meeting ('AGM')

At the last AGM 90% of the shareholders voted to adopt the remuneration report for the year ended 30 June 2014. The company did not receive any specific feedback at the AGM regarding its remuneration practices.

DIRECTORS' REPORT

30 JUNE 2015

Details of remuneration

Amounts of remuneration

Details of the remuneration of the directors and key management personnel are set out in the following tables. Key management personnel are defined as those who have the authority and responsibility for planning, directing and controlling the major activities of the consolidated entity.

The key management personnel of the consolidated entity consisted of the directors of Adcorp Australia Limited and the following person:

- Craig McMenamain - Chief Financial Officer and Company Secretary

2015	Short-term benefits			Post-employment benefits	Long-term benefits	Share-based payments	Total
	Cash salary and fees \$	Bonus \$	Other * \$	Super-annuation \$	Leave benefits \$	Equity-settled \$	
<i>Non-Executive Directors:</i>							
G Lemair	43,800	-	-	-	-	-	43,800
D Capobianco	43,800	-	54,050	-	-	-	97,850
<i>Executive Directors:</i>							
D Morrison	331,617	-	-	18,783	-	-	350,400
<i>Other Key Management Personnel:</i>							
C McMenamain	227,401	-	-	18,783	-	-	246,184
	646,618	-	54,050	37,566	-	-	738,234

* Dean Capobianco received \$54,050 fees for consulting services above his duties as a director.

There is no remuneration disclosed for Ian Rodwell as he waived his directors fees from 1 July 2013.

2014	Short-term benefits			Post-employment benefits	Long-term benefits	Share-based payments	Total
	Cash salary and fees \$	Bonus \$	Other \$	Super-annuation \$	Leave benefits \$	Equity-settled \$	
<i>Non-Executive Directors:</i>							
G Lemair	15,000	-	-	28,700	-	-	43,700
D Capobianco	43,750	-	-	3,700	-	-	47,450
<i>Executive Directors:</i>							
D Morrison	296,569	-	-	17,666	-	-	314,235
<i>Other Key Management Personnel:</i>							
C McMenamain	218,306	-	-	17,666	-	-	235,972
	573,625	-	-	67,732	-	-	641,357

The proportion of remuneration linked to performance and the fixed proportion are as follows:

Name	Fixed remuneration		At risk - STI		At risk - LTI	
	2015	2014	2015	2014	2015	2014
<i>Non-Executive Directors:</i>						
G Lemair	100%	100%	-%	-%	-%	-%
D Capobianco	100%	100%	-%	-%	-%	-%
<i>Executive Directors:</i>						
D Morrison	100%	100%	-%	-%	-%	-%
<i>Other Key Management Personnel:</i>						
C McMenaminn	100%	100%	-%	-%	-%	-%

Service agreements

Remuneration and other terms of employment for key management personnel are formalised in service agreements. Details of these agreements are as follows:

Name:	David Morrison
Title:	Executive Director and Chief Executive Officer
Agreement commenced:	21 March 2011
Term of agreement:	No fixed period
Details:	Remuneration package of \$340,000 with discretionary indexed CPI increase annually plus short term incentives based on financial performance of the company for the year. (During the year end 30 June 2014, a voluntary salary reduction of \$25,765 was in place resulting in a total remuneration of \$314,235. During the year end 30 June 2015, the salary reduction was in place from 1 July 2014 to 31 August 2014, amounting to \$5,393. Also during the year end 30 June 2015, the company changed the payroll cycle resulting in salaries for the period 1 July 2015 to 15 July 2015, amounting to \$13,480 being paid in the current financial year. The impact of both these adjustments resulted in a total remuneration of \$350,400).

Executives' employment contracts require employees to provide three months' notice or the company to provide a standard three months' notice. Other than the terms outlined, the employment contracts of key management personnel are consistent with normal employment contracts of the company.

In addition, all executives are entitled to annual bonuses payable upon the achievement of annual profitability measures and other KPI's including achievement of new business targets.

Key management personnel have no entitlement to termination payments in the event of removal for misconduct.

Share-based compensation

Issue of shares

There were no shares issued to directors and other key management personnel as part of compensation during the year ended 30 June 2015.

Options

There were no options over ordinary shares issued to directors and other key management personnel as part of compensation that were outstanding as at 30 June 2015.

There were no options over ordinary shares granted to, or vested in, directors and other key management personnel as part of compensation during the year ended 30 June 2015.

Additional disclosures relating to key management personnel

In accordance with Class Order 14/632, issued by the Australian Securities and Investments Commission, relating to 'Key management personnel equity instrument disclosures', the following disclosure relates only to equity instruments in the company or its subsidiaries.

Shareholding

The number of shares in the company held during the financial year by each director and other members of key management personnel of the consolidated entity, including their personally related parties, is set out below:

	Balance at the start of the year	Received as part of remuneration	Additions	Disposals/ other	Balance at the end of the year
<i>Ordinary shares</i>					
Ian Rodwell	23,022,362	-	-	-	23,022,362
Craig McMenamin	2,900	-	-	-	2,900
David Morrison	1,223,671	-	-	-	1,223,671
	<u>24,248,933</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>24,248,933</u>

This concludes the remuneration report, which has been audited.

Shares under option

There were no unissued ordinary shares of Adcorp Australia Limited under option outstanding at the date of this report.

Shares issued on the exercise of options

There were no ordinary shares of Adcorp Australia Limited issued on the exercise of options during the year ended 30 June 2015 and up to the date of this report.

Indemnity and insurance of officers

The company has indemnified the directors of the company for costs incurred, in their capacity as a director, for which they may be held personally liable, except where there is a lack of good faith.

The company paid an insurance premium of \$19,397 in respect of a contract insuring each of the directors of the company named earlier in this report, and each director and secretary of the consolidated entity, against all liabilities and expenses arising as a result of work performed in their respective capacities, to the extent permitted by law.

Indemnity and insurance of auditor

The company has not, during or since the financial year, indemnified or agreed to indemnify the auditor of the company or any related entity against a liability incurred by the auditor.

During the financial year, the company has not paid a premium in respect of a contract to insure the auditor of the company or any related entity.

Proceedings on behalf of the company

No person has applied to the Court under section 237 of the Corporations Act 2001 for leave to bring proceedings on behalf of the company, or to intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or part of those proceedings.

Non-audit services

Details of the amounts paid or payable to the auditor for non-audit services provided during the financial year by the auditor are outlined in note 31 to the financial statements.

The directors are satisfied that the provision of non-audit services during the financial year, by the auditor (or by another person or firm on the auditor's behalf), is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

The directors are of the opinion that the services as disclosed in note 31 to the financial statements do not compromise the external auditor's independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed and approved to ensure that they do not impact the integrity and objectivity of the auditor; and
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants issued by the Accounting Professional and Ethical Standards Board, including reviewing or auditing the auditor's own work, acting in a management or decision-making capacity for the company, acting as advocate for the company or jointly sharing economic risks and rewards.

DIRECTORS' REPORT

30 JUNE 2015

Officers of the company who are former partners of Grant Thornton Australia

There are no officers of the company who are former partners of Grant Thornton Australia.

Rounding of amounts

The company is of a kind referred to in Class Order 98/100, issued by the Australian Securities and Investments Commission, relating to 'rounding-off'. Amounts in this report have been rounded off in accordance with that Class Order to the nearest thousand dollars, or in certain cases, the nearest dollar.

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on the following page.

Auditor

Grant Thornton Australia continues in office in accordance with section 327 of the Corporations Act 2001.

This report is made in accordance with a resolution of directors, pursuant to section 298(2)(a) of the Corporations Act 2001.

On behalf of the directors



David Morrison
Director and Chief Executive Officer

28 August 2015
Sydney

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Sydney NSW 2000

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**Auditor's Independence Declaration
To the Directors of Adcorp Australia Limited**

In accordance with the requirements of section 307C of the Corporations Act 2001, as lead auditor for the audit of Adcorp Australia Limited for the year ended 30 June 2015, I declare that, to the best of my knowledge and belief, there have been:

- a no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- b no contraventions of any applicable code of professional conduct in relation to the audit.

Grant Thornton

GRANT THORNTON AUDIT PTY LTD
Chartered Accountants



P J Woodley
Partner - Audit & Assurance

Sydney, 28 August 2015

Grant Thornton Audit Pty Ltd ACN 130 913 594
a subsidiary or related entity of Grant Thornton Australia Ltd ABN 41 127 556 389

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STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE YEAR ENDED 30 JUNE 2015

	Note	Consolidated 2015 \$'000	2014 \$'000
Revenue	5	18,183	18,535
Expenses			
Client service expenses		(11,950)	(14,577)
Administrative expenses		(1,089)	(1,233)
Marketing expenses		(873)	(844)
Office and communication expenses		(4,005)	(4,619)
Finance costs	6	(49)	(9)
Profit/(loss) before income tax (expense)/benefit		217	(2,747)
Income tax (expense)/benefit	7	(58)	142
Profit/(loss) after income tax expense for the year		159	(2,605)
Other comprehensive income			
<i>Items that may be reclassified subsequently to profit or loss</i>			
Foreign currency translation		(80)	199
Other comprehensive income for the year, net of tax		(80)	199
Total comprehensive income for the year		79	(2,406)
Profit/(loss) for the year is attributable to:			
Non-controlling interest		26	3
Owners of Adcorp Australia Limited	25	133	(2,608)
		159	(2,605)
Total comprehensive income for the year is attributable to:			
Non-controlling interest		26	3
Owners of Adcorp Australia Limited		53	(2,409)
		79	(2,406)
		Cents	Cents
Basic earnings per share	41	0.22	(4.30)
Diluted earnings per share	41	0.22	(4.30)

The above statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes

STATEMENT OF FINANCIAL POSITION

AS AT 30 JUNE 2015

	Note	Consolidated 2015 \$'000	2014 \$'000
Assets			
Current assets			
Cash and cash equivalents	8	1,827	7,102
Trade and other receivables	9	8,200	9,441
Income tax refund due	10	60	19
Other current assets	11	477	178
Total current assets		10,564	16,740
Non-current assets			
Property, plant and equipment	13	683	1,203
Intangibles	14	44	99
Deferred tax	15	1,050	907
Total non-current assets		1,777	2,209
Total assets		12,341	18,949
Liabilities			
Current liabilities			
Trade and other payables	16	10,983	18,204
Borrowings	17	501	-
Income tax	18	31	4
Provisions	19	978	873
Total current liabilities		12,493	19,081
Non-current liabilities			
Deferred tax	20	196	29
Provisions	21	436	702
Total non-current liabilities		632	731
Total liabilities		13,125	19,812
Net liabilities		(784)	(863)
Equity			
Issued capital	22	28,894	28,894
Purchased controlling interest reserve	23	(113)	(113)
Reserves	24	(411)	(331)
Accumulated losses	25	(29,156)	(29,289)
Deficiency in equity attributable to the owners of Adcorp Australia Limited		(786)	(839)
Non-controlling interest	26	2	(24)
Total deficiency in equity		(784)	(863)

The above statement of financial position should be read in conjunction with the accompanying notes

STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 30 JUNE 2015

Consolidated	Issued capital \$'000	Purchased controlling interest reserve \$'000	Reserves \$'000	Accumulated losses \$'000	Non-controlling interest \$'000	Total deficiency \$'000
Balance at 1 July 2013	28,894	(113)	(530)	(26,681)	(27)	1,543
Profit/(loss) after income tax (expense)/benefit for the year	-	-	-	(2,608)	3	(2,605)
Other comprehensive income for the year, net of tax	-	-	199	-	-	199
Total comprehensive income for the year	-	-	199	(2,608)	3	(2,406)
Balance at 30 June 2014	<u>28,894</u>	<u>(113)</u>	<u>(331)</u>	<u>(29,289)</u>	<u>(24)</u>	<u>(863)</u>

Consolidated	Issued capital \$'000	Purchased controlling interest reserve \$'000	Reserves \$'000	Accumulated losses \$'000	Non-controlling interest \$'000	Total deficiency \$'000
Balance at 1 July 2014	28,894	(113)	(331)	(29,289)	(24)	(863)
Profit after income tax (expense)/benefit for the year	-	-	-	133	26	159
Other comprehensive income for the year, net of tax	-	-	(80)	-	-	(80)
Total comprehensive income for the year	-	-	(80)	133	26	79
Balance at 30 June 2015	<u>28,894</u>	<u>(113)</u>	<u>(411)</u>	<u>(29,156)</u>	<u>2</u>	<u>(784)</u>

The above statement of changes in equity should be read in conjunction with the accompanying notes

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 30 JUNE 2015

	Note	Consolidated 2015 \$'000	2014 \$'000
Cash flows from operating activities			
Receipts from customers (inclusive of GST)		75,780	98,061
Payments to suppliers and employees (inclusive of GST)		(81,217)	(96,683)
		(5,437)	1,378
Interest received		53	85
Interest and other finance costs paid		(49)	(9)
Income taxes refunded		-	464
Income taxes paid		(48)	-
Net cash from/(used in) operating activities	40	(5,481)	1,918
Cash flows from investing activities			
Payments for property, plant and equipment	13	(78)	(282)
Payments for intangibles	14	(221)	(254)
Proceeds from disposal of property, plant and equipment		4	9
Net cash used in investing activities		(295)	(527)
Cash flows from financing activities			
Payments for invoice financing		(13,428)	-
Proceeds from invoice financing		13,929	-
Net cash from financing activities		501	-
Net increase/(decrease) in cash and cash equivalents		(5,275)	1,391
Cash and cash equivalents at the beginning of the financial year		7,102	5,711
Cash and cash equivalents at the end of the financial year	8	<u>1,827</u>	<u>7,102</u>

The above statement of cash flows should be read in conjunction with the accompanying notes

NOTES TO THE FINANCIAL STATEMENTS

30 JUNE 2015

Note 1. General information

The financial statements cover Adcorp Australia Limited as a consolidated entity consisting of Adcorp Australia Limited and the entities it controlled at the end of, or during, the year. The financial statements are presented in Australian dollars, which is Adcorp Australia Limited's functional and presentation currency.

Adcorp Australia Limited is a listed public company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is:

Level 1
7 Kelly Street
Ultimo NSW 2007

A description of the nature of the consolidated entity's operations and its principal activities are included in the directors' report, which is not part of the financial statements.

The financial statements were authorised for issue, in accordance with a resolution of directors, on 28 August 2015. The directors have the power to amend and reissue the financial statements.

Note 2. Significant accounting policies

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

New, revised or amending Accounting Standards and Interpretations adopted

The consolidated entity has adopted all of the new, revised or amending Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period.

Any new, revised or amending Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

Going concern

The statement of financial position of the company reflects a net deficit of \$784,000 at 30 June 2015 (prior year net deficit \$863,000) and Net Current Liabilities exceeded Net Current Assets by \$1,929,000 (prior year NCL exceeded NCA by \$2,341,000). The company's cost base has been reduced by \$3,316,000 during the year with further reductions planned in premises and communications costs. The budget for the coming financial year has been structured with a focus on new business and revenue growth. We have invested in client service directors and business development teams that bring a depth of experience and industry knowledge to our business and, coupled with price increases and improvements to job profitability, we expect to deliver increased new business revenue in the coming financial year while holding our costs steady and generating positive EBITDA and cash flow.

We have secured continued invoice financing facilities with Bibby Financial, renewing our agreement until August 2016.

Our cash flow projections over the next twelve months are based on detailed financial models that indicate that the company will be able to pay its commitments as they fall due provided we achieve our sales targets. We maintain a high level of rigour in cash flow management and prompt collection of receivables.

While there is material uncertainty, the directors are of the view that the business is a going concern. The company has implemented a number of substantial initiatives as noted above, in order to return to profitability and positive net asset value and the consolidated entity will be able to meet its debts as they fall due. The financial statements have therefore, been prepared on a going concern basis.

Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') and the Corporations Act 2001, as appropriate for for-profit oriented entities. These financial statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board ('IASB').

Historical cost convention

The financial statements have been prepared under the historical cost convention.

NOTES TO THE FINANCIAL STATEMENTS

30 JUNE 2015

Note 2. Significant accounting policies (continued)

Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the consolidated entity's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in note 3.

Parent entity information

In accordance with the Corporations Act 2001, these financial statements present the results of the consolidated entity only. Supplementary information about the parent entity is disclosed in note 35.

Principles of consolidation

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of Adcorp Australia Limited ('company' or 'parent entity') as at 30 June 2015 and the results of all subsidiaries for the year then ended. Adcorp Australia Limited and its subsidiaries together are referred to in these financial statements as the 'consolidated entity' or 'Adcorp'.

Subsidiaries are all those entities over which the consolidated entity has control. The consolidated entity controls an entity when the consolidated entity is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the consolidated entity. They are de-consolidated from the date that control ceases.

Intercompany transactions, balances and unrealised gains on transactions between entities in the consolidated entity are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the consolidated entity.

The acquisition of subsidiaries is accounted for using the acquisition method of accounting. A change in ownership interest, without the loss of control, is accounted for as an equity transaction, where the difference between the consideration transferred and the book value of the share of the non-controlling interest acquired is recognised directly in equity attributable to the parent.

Non-controlling interest in the results and equity of subsidiaries are shown separately in the statement of profit or loss and other comprehensive income, statement of financial position and statement of changes in equity of the consolidated entity. Losses incurred by the consolidated entity are attributed to the non-controlling interest in full, even if that results in a deficit balance.

Where the consolidated entity loses control over a subsidiary, it derecognises the assets including goodwill, liabilities and non-controlling interest in the subsidiary together with any cumulative translation differences recognised in equity. The consolidated entity recognises the fair value of the consideration received and the fair value of any investment retained together with any gain or loss in profit or loss.

Operating segments

Operating segments are presented using the 'management approach', where the information presented is on the same basis as the internal reports provided to the Chief Operating Decision Makers ('CODM'). The CODM is responsible for the allocation of resources to operating segments and assessing their performance.

Foreign currency translation

The financial statements are presented in Australian dollars, which is Adcorp Australia Limited's functional and presentation currency.

Foreign currency transactions

Foreign currency transactions are translated into Australian dollars using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at financial year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

NOTES TO THE FINANCIAL STATEMENTS

30 JUNE 2015

Note 2. Significant accounting policies (continued)

Foreign operations

The assets and liabilities of foreign operations are translated into Australian dollars using the exchange rates at the reporting date. The revenues and expenses of foreign operations are translated into Australian dollars using the average exchange rates, which approximate the rates at the dates of the transactions, for the period. All resulting foreign exchange differences are recognised in other comprehensive income through the foreign currency reserve in equity.

The foreign currency reserve is recognised in profit or loss when the foreign operation or net investment is disposed of.

Revenue recognition

Revenue is recognised when it is probable that the economic benefit will flow to the consolidated entity and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable.

Operating revenues

Media, production and creative revenue, net of direct costs, are brought to account when billed to the client once an advertisement has appeared or published material produced. For cash flow purposes the amounts are shown as gross receipts and gross payments.

Dividends

Dividend revenue is recognised when received or when the right to receive payment is established.

Interest

Interest revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

Rent

Rent revenue from sub-leasing is recognised on a straight-line basis over the lease term. Lease incentives granted are recognised as part of the rental revenue. Contingent rentals are recognised as income in the period when earned.

Other revenue

Other revenue is recognised when it is received or when the right to receive payment is established.

Income tax

The income tax expense or benefit for the period is the tax payable on that period's taxable income based on the applicable income tax rate for each jurisdiction, adjusted by the changes in deferred tax assets and liabilities attributable to temporary differences, unused tax losses and the adjustment recognised for prior periods, where applicable.

Deferred tax assets and liabilities are recognised for temporary differences at the tax rates expected to be applied when the assets are recovered or liabilities are settled, based on those tax rates that are enacted or substantively enacted, except for:

- When the deferred income tax asset or liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and that, at the time of the transaction, affects neither the accounting nor taxable profits; or
- When the taxable temporary difference is associated with interests in subsidiaries, associates or joint ventures, and the timing of the reversal can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

The carrying amount of recognised and unrecognised deferred tax assets are reviewed at each reporting date. Deferred tax assets recognised are reduced to the extent that it is no longer probable that future taxable profits will be available for the carrying amount to be recovered. Previously unrecognised deferred tax assets are recognised to the extent that it is probable that there are future taxable profits available to recover the asset.

NOTES TO THE FINANCIAL STATEMENTS

30 JUNE 2015

Note 2. Significant accounting policies (continued)

Deferred tax assets and liabilities are offset only where there is a legally enforceable right to offset current tax assets against current tax liabilities and deferred tax assets against deferred tax liabilities; and they relate to the same taxable authority on either the same taxable entity or different taxable entities which intend to settle simultaneously.

Adcorp Australia Limited (the 'head entity') and its wholly-owned Australian subsidiaries have formed an income tax consolidated group under the tax consolidation regime. The head entity and each subsidiary in the tax consolidated group continue to account for their own current and deferred tax amounts. The tax consolidated group has applied the 'separate taxpayer within group' approach in determining the appropriate amount of taxes to allocate to members of the tax consolidated group.

In addition to its own current and deferred tax amounts, the head entity also recognises the current tax liabilities (or assets) and the deferred tax assets arising from unused tax losses and unused tax credits assumed from each subsidiary in the tax consolidated group.

Assets or liabilities arising under tax funding agreements with the tax consolidated entities are recognised as amounts receivable from or payable to other entities in the tax consolidated group. The tax funding arrangement ensures that the intercompany charge equals the current tax liability or benefit of each tax consolidated group member, resulting in neither a contribution by the head entity to the subsidiaries nor a distribution by the subsidiaries to the head entity.

Current and non-current classification

Assets and liabilities are presented in the statement of financial position based on current and non-current classification.

An asset is classified as current when: it is either expected to be realised or intended to be sold or consumed in the normal operating cycle; it is held primarily for the purpose of trading; it is expected to be realised within 12 months after the reporting period; or the asset is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period. All other assets are classified as non-current.

A liability is classified as current when: it is either expected to be settled in the normal operating cycle; it is held primarily for the purpose of trading; it is due to be settled within 12 months after the reporting period; or there is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period. All other liabilities are classified as non-current.

Deferred tax assets and liabilities are always classified as non-current.

Cash and cash equivalents

Cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

Trade and other receivables

Trade receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any provision for impairment. Trade receivables are generally due for settlement within 30 days. The company has a trade credit policy in place at 30 June 2015.

Collectability of trade receivables is reviewed on an ongoing basis. Debts which are known to be uncollectable are written off by reducing the carrying amount directly. A provision for impairment of trade receivables is raised when there is objective evidence that the consolidated entity will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganisation and default or delinquency in payments (more than 60 days overdue) are considered indicators that the trade receivable may be impaired. The amount of the impairment allowance is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. Cash flows relating to short-term receivables are not discounted if the effect of discounting is immaterial.

Other receivables are recognised at amortised cost, less any provision for impairment.

NOTES TO THE FINANCIAL STATEMENTS

30 JUNE 2015

Note 2. Significant accounting policies (continued)

Associates

Associates are entities over which the consolidated entity has significant influence but not control or joint control. Investments in associates are accounted for using the equity method. Under the equity method, the share of the profits or losses of the associate is recognised in profit or loss and the share of the movements in equity is recognised in other comprehensive income. Investments in associates are carried in the statement of financial position at cost plus post-acquisition changes in the consolidated entity's share of net assets of the associate. Goodwill relating to the associate is included in the carrying amount of the investment and is neither amortised nor individually tested for impairment. Dividends received or receivable from associates reduce the carrying amount of the investment.

When the consolidated entity's share of losses in an associate equals or exceeds its interest in the associate, including any unsecured long-term receivables, the consolidated entity does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate.

The consolidated entity discontinues the use of the equity method upon the loss of significant influence over the associate and recognises any retained investment at its fair value. Any difference between the associate's carrying amount, fair value of the retained investment and proceeds from disposal is recognised in profit or loss.

Property, plant and equipment

Plant and equipment is stated at historical cost less accumulated depreciation and impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Depreciation is calculated on a straight-line and diminishing value basis to write off the net cost of each item of property, plant and equipment over their expected useful lives as follows:

Office equipment	3-5 years
Plant and equipment	over lease term

The residual values, useful lives and depreciation methods are reviewed, and adjusted if appropriate, at each reporting date, and reflect the pattern of consumption of the assets future economic benefit.

Leasehold improvements and plant and equipment under lease are depreciated over the unexpired period of the lease or the estimated useful life of the assets, whichever is shorter.

An item of property, plant and equipment is derecognised upon disposal or when there is no future economic benefit to the consolidated entity. Gains and losses between the carrying amount and the disposal proceeds are taken to profit or loss.

Leases

The determination of whether an arrangement is or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

A distinction is made between finance leases, which effectively transfer from the lessor to the lessee substantially all the risks and benefits incidental to the ownership of leased assets, and operating leases, under which the lessor effectively retains substantially all such risks and benefits.

Finance leases are capitalised. A lease asset and liability are established at the fair value of the leased assets, or if lower, the present value of minimum lease payments. Lease payments are allocated between the principal component of the lease liability and the finance costs, so as to achieve a constant rate of interest on the remaining balance of the liability.

Leased assets acquired under a finance lease are depreciated over the asset's useful life or over the shorter of the asset's useful life and the lease term if there is no reasonable certainty that the consolidated entity will obtain ownership at the end of the lease term.

Operating lease payments, net of any incentives received from the lessor, are charged to profit or loss on a straight-line basis over the term of the lease.

Note 2. Significant accounting policies (continued)**Intangible assets**

Intangible assets acquired as part of a business combination, other than goodwill, are initially measured at their fair value at the date of the acquisition. Intangible assets acquired separately are initially recognised at cost. Indefinite life intangible assets are not amortised and are subsequently measured at cost less any impairment. Finite life intangible assets are subsequently measured at cost less amortisation and any impairment. The gains or losses recognised in profit or loss arising from the derecognition of intangible assets are measured as the difference between net disposal proceeds and the carrying amount of the intangible asset. The method and useful lives of finite life intangible assets are reviewed annually. Changes in the expected pattern of consumption or useful life are accounted for prospectively by changing the amortisation method or period.

Software licences

Significant costs associated with software are deferred and amortised on a straight-line and diminishing value basis over the period of their expected benefit, being their finite life of 2 to 3 years. The method of amortisation reflects the pattern of consumption of the assets future economic benefit.

Customer lists

Costs in relation to customer lists of the consolidated entity are capitalised as an asset and amortised on a straight-line basis over 3 years. Customer lists have been fully written down.

Impairment of non-financial assets

Goodwill and other intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other non-financial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount.

Recoverable amount is the higher of an asset's fair value less costs of disposal and value-in-use. The value-in-use is the present value of the estimated future cash flows relating to the asset using a pre-tax discount rate specific to the asset or cash-generating unit to which the asset belongs. Assets that do not have independent cash flows are grouped together to form a cash-generating unit.

Trade and other payables

These amounts represent liabilities for goods and services provided to the consolidated entity prior to the end of the financial year and which are unpaid. Due to their short-term nature they are measured at amortised cost and not discounted. The amounts are unsecured and are usually paid within 30 days of recognition except for media creditors who are on 45 day terms. Other payables have repayment terms of less than 12 months.

Borrowings

Loans and borrowings are initially recognised at the fair value of the consideration received, net of transaction costs. They are subsequently measured at amortised cost using the effective interest method.

Where there is an unconditional right to defer settlement of the liability for at least 12 months after the reporting date, the loans or borrowings are classified as non-current.

Finance costs

Finance costs attributable to qualifying assets are capitalised as part of the asset. All other finance costs are expensed in the period in which they are incurred.

Provisions

Provisions are recognised when the consolidated entity has a present (legal or constructive) obligation as a result of a past event, it is probable the consolidated entity will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the reporting date, taking into account the risks and uncertainties surrounding the obligation. If the time value of money is material, provisions are discounted using a current pre-tax rate specific to the liability. The increase in the provision resulting from the passage of time is recognised as a finance cost.

Note 2. Significant accounting policies (continued)**Employee benefits***Short-term employee benefits*

Liabilities for wages and salaries and other employee benefits expected to be settled within 12 months of the reporting date are measured at the amounts expected to be paid when the liabilities are settled.

Other long-term employee benefits

Employee benefits not expected to be settled within 12 months of the reporting date is measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on corporate bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

Defined contribution superannuation expense

Contributions to defined contribution superannuation plans are expensed in the period in which they are incurred.

Fair value measurement

When an asset or liability, financial or non-financial, is measured at fair value for recognition or disclosure purposes, the fair value is based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date; and assumes that the transaction will take place either: in the principal market; or in the absence of a principal market, in the most advantageous market.

Fair value is measured using the assumptions that market participants would use when pricing the asset or liability, assuming they act in their economic best interests. For non-financial assets, the fair value measurement is based on its highest and best use. Valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, are used, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

Assets and liabilities measured at fair value are classified, into three levels, using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. Classifications are reviewed at each reporting date and transfers between levels are determined based on a reassessment of the lowest level of input that is significant to the fair value measurement.

For recurring and non-recurring fair value measurements, external valuers may be used when internal expertise is either not available or when the valuation is deemed to be significant. External valuers are selected based on market knowledge and reputation. Where there is a significant change in fair value of an asset or liability from one period to another, an analysis is undertaken, which includes a verification of the major inputs applied in the latest valuation and a comparison, where applicable, with external sources of data.

Issued capital

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

Earnings per share*Basic earnings per share*

Basic earnings per share is calculated by dividing the profit attributable to the owners of Adcorp Australia Limited, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the financial year.

Diluted earnings per share

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares.

NOTES TO THE FINANCIAL STATEMENTS

30 JUNE 2015

Note 2. Significant accounting policies (continued)

Goods and Services Tax ('GST') and other similar taxes

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the tax authority. In this case it is recognised as part of the cost of the acquisition of the asset or as part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the tax authority is included in other receivables or other payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the tax authority, are presented as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the tax authority.

Rounding of amounts

The company is of a kind referred to in Class Order 98/100, issued by the Australian Securities and Investments Commission, relating to 'rounding-off'. Amounts in this report have been rounded off in accordance with that Class Order to the nearest thousand dollars, or in certain cases, the nearest dollar.

New Accounting Standards and Interpretations not yet mandatory or early adopted

Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet mandatory, have not been early adopted by the consolidated entity for the annual reporting period ended 30 June 2015. The consolidated entity's assessment of the impact of these new or amended Accounting Standards and Interpretations, most relevant to the consolidated entity, are set out below.

AASB 9 Financial Instruments

This standard is applicable to annual reporting periods beginning on or after 1 January 2018. The standard replaces all previous versions of AASB 9 and completes the project to replace IAS 39 'Financial Instruments: Recognition and Measurement'. AASB 9 introduces new classification and measurement models for financial assets. New simpler hedge accounting requirements are intended to more closely align the accounting treatment with the risk management activities of the entity. New impairment requirements will use an 'expected credit loss' ('ECL') model to recognise an allowance. The consolidated entity will adopt this standard from 1 July 2018 but the impact of its adoption is yet to be assessed.

AASB 15 Revenue from Contracts with Customers

This standard is currently applicable to annual reporting periods beginning on or after 1 January 2017. Exposure Draft (ED 263) 'Effective Date of AASB 15' proposes to defer the application date by one year (1 January 2018). The standard provides a single standard for revenue recognition. The core principle of the standard is that an entity will recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The standard may impact the way revenue for advertising, digital marketing and video services are recognised by the consolidated entity, however the impact has not yet been quantified until the application date of the standard has been confirmed.

NOTES TO THE FINANCIAL STATEMENTS

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Note 2. Significant accounting policies (continued)

Other amending accounting standards issued are not considered to have a significant impact on the financial statements of the consolidated entity as their amendments provide either clarification of existing accounting treatment or editorial amendments. These standards (and their operative dates) include:

- AASB 14 Regulatory Deferral Accounts (from 1 January 2016)
- AASB 2014-1 Amendments to Australian Accounting Standards (Part D from 1 January 2016 and Part E from 1 January 2018)
- AASB 2014-3 Amendments to Australian Accounting Standards – Accounting for Acquisitions of Interests in Joint Operations (from 1 January 2016)
- AASB 2014-4 Amendments to Australian Accounting Standards – Clarification of Acceptable Methods of Depreciation and Amortisation (from 1 January 2016)
- AASB 2014-5 Amendments to Australian Accounting Standards arising from AASB 15 (from 1 January 2017)
- AASB 2014-6 Amendments to Australian Accounting Standards – Agriculture: Bearer Plants (from 1 January 2016)
- AASB 2014-7 Amendments to Australian Accounting Standards arising from AASB 9 (December 2014) (from 1 January 2018)
- AASB 2014-8 Amendments to Australian Accounting Standards arising from AASB 9 (December 2014) – Application of AASB 9 (December 2009) and AASB 9 (December 2010) (from 1 January 2015)
- AASB 2014-9 Amendments to Australian Accounting Standards – Equity Method in Separate Financial Statements (from 1 January 2016)
- AASB 2014-10 Amendments to Australian Accounting Standards – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (from 1 January 2016)
- AASB 2015-1 Amendments to Australian Accounting Standards – Annual Improvements to Australian Accounting Standards 2012–2014 Cycle (from 1 January 2016)
- AASB 2015-2 Amendments to Australian Accounting Standards – Disclosure Initiative: Amendments to AASB 101 (from 1 January 2016)
- AASB 2015-3 Amendments to Australian Accounting Standards arising from the Withdrawal of AASB 1031 Materiality (from 1 July 2015)
- 2015-4 Amendments to Australian Accounting Standards – Financial Reporting Requirements for Australian Groups with a Foreign Parent (from 1 July 2015)
- AASB 2015-5 Amendments to Australian Accounting Standards – Investment Entities: Applying the Consolidation Exception (from 1 January 2016)

Note 3. Critical accounting judgements, estimates and assumptions

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements, estimates and assumptions on historical experience and on other various factors, including expectations of future events, management believes to be reasonable under the circumstances. The resulting accounting judgements and estimates will seldom equal the related actual results. The judgements, estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities (refer to the respective notes) within the next financial year are discussed below.

Provision for impairment of receivables

The provision for impairment of receivables assessment requires a degree of estimation and judgement. The level of provision is assessed by taking into account the recent sales experience, the ageing of receivables, historical collection rates and specific knowledge of the individual debtors financial position.

Estimation of useful lives of assets

The consolidated entity determines the estimated useful lives and related depreciation and amortisation charges for its property, plant and equipment and finite life intangible assets. The useful lives could change significantly as a result of technical innovations or some other event. The depreciation and amortisation charge will increase where the useful lives are less than previously estimated lives, or technically obsolete or non-strategic assets that have been abandoned or sold will be written off or written down.

NOTES TO THE FINANCIAL STATEMENTS

30 JUNE 2015

Note 3. Critical accounting judgements, estimates and assumptions (continued)

Impairment of non-financial assets other than goodwill and other indefinite life intangible assets

The consolidated entity assesses impairment of non-financial assets other than goodwill and other indefinite life intangible assets at each reporting date by evaluating conditions specific to the consolidated entity and to the particular asset that may lead to impairment. If an impairment trigger exists, the recoverable amount of the asset is determined. This involves fair value less costs of disposal or value-in-use calculations, which incorporate a number of key estimates and assumptions.

Recovery of deferred tax assets

Deferred tax assets are recognised for deductible temporary differences only if the consolidated entity considers it is probable that future taxable amounts will be available to utilise those temporary differences and losses. No deferred tax assets have been recognised with regard to carried forward tax losses.

Employee benefits provision

As discussed in note 2, the liability for employee benefits expected to be settled more than 12 months from the reporting date are recognised and measured at the present value of the estimated future cash flows to be made in respect of all employees at the reporting date. In determining the present value of the liability, estimates of attrition rates and pay increases through promotion and inflation have been taken into account.

Lease make good provision

A provision has been made for the present value of anticipated costs for future restoration of leased premises. The provision includes future cost estimates associated with closure of the premises. The calculation of this provision requires assumptions such as application of closure dates and cost estimates. The provision recognised for each site is periodically reviewed and updated based on the facts and circumstances available at the time. Changes to the estimated future costs for sites are recognised in the statement of financial position by adjusting the asset and the provision. Reductions in the provision that exceed the carrying amount of the asset will be recognised in profit or loss.

Note 4. Operating segments

Identification of reportable operating segments

The consolidated entity has identified its operating segments based on the internal reports that are reviewed and used by the Board (the chief operating decision maker ('CODM')) in assessing performance and determining the allocation of resources.

The operating segments are identified based on the comparative geographical products and services, production process, regulatory environment and the separate identification of assets reported to the Board on a monthly basis. The consolidated entity's products and services are the same within both geographical segments.

The information reported to the CODM is on at least a monthly basis.

Types of products and services

A further assessment is conducted based on the revenue and profit contribution by each segment to the consolidated entity's result. Segments identified as meeting any of the 3 thresholds below, have been separately reported:

Reported revenue	Greater than or equal to 10% of total combined revenues of the consolidated entity
Reported profit or loss	Greater than or equal to 10% of the greater of (i) total profitable entities or (ii) total loss-making entities
Assets	Greater than or equal to 10% of combined assets of the consolidated entity

Intersegment transactions

Intersegment transactions were made at market rates. Intersegment transactions are eliminated on consolidation.

Corporate charges

Corporate charges comprise non-segmental expenses such as Head Office expenses and are allocated to each segment in proportion to the activity and labour cost of that segment.

Inter-entity sales

Inter-entity sales are recognised based on a set standard cost.

NOTES TO THE FINANCIAL STATEMENTS

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Note 4. Operating segments (continued)*Intersegment loans*

Loans between Australia and New Zealand operating segments arise through transfer of funds to meet respective working capital payments, are non-interest bearing and do not have any other transaction charges attached.

Income tax expense

Income tax expense is calculated based on the segment operating profit using a notional 30% rate (2014: 30%).

Major customers

There are no significant customers in any reported segment that comprise greater than 10% of the segments aggregated revenues.

Operating segment information

	Australia \$'000	New Zealand \$'000	Intersegment eliminations/ unallocated \$'000	Total \$'000
Consolidated - 2015				
Revenue				
Sales to external customers	15,367	2,763	-	18,130
Other revenue	26	27	-	53
Total revenue	15,393	2,790	-	18,183
EBITDA *				
Depreciation and amortisation	996	81	-	1,077
Interest revenue				(864)
Finance costs				53
Profit before income tax expense				(49)
Income tax expense				217
Profit after income tax expense				(58)
				159
Assets				
Segment assets	9,330	1,961	-	11,291
<i>Unallocated assets:</i>				
Deferred tax asset				1,050
Total assets				12,341
Liabilities				
Segment liabilities	11,837	1,092	-	12,929
<i>Unallocated liabilities:</i>				
Deferred tax liability				196
Total liabilities				13,125

* Earnings before interest, tax, depreciation, amortisation, impairment and share of losses of associate.

NOTES TO THE FINANCIAL STATEMENTS

30 JUNE 2015

Note 4. Operating segments (continued)

Consolidated - 2014	Australia \$'000	New Zealand \$'000	Intersegment eliminations/ unallocated \$'000	Total \$'000
Revenue				
Sales to external customers	15,519	2,907	-	18,426
Other revenue	82	27	-	109
Total revenue	<u>15,601</u>	<u>2,934</u>	<u>-</u>	<u>18,535</u>
EBITDA *	<u>(1,999)</u>	<u>346</u>	<u>-</u>	<u>(1,653)</u>
Depreciation and amortisation				(1,170)
Interest revenue				85
Finance costs				(9)
Loss before income tax benefit				<u>(2,747)</u>
Income tax benefit				142
Loss after income tax benefit				<u>(2,605)</u>
Assets				
Segment assets	14,960	3,082	-	18,042
<i>Unallocated assets:</i>				
Deferred tax asset				907
Total assets				<u>18,949</u>
Liabilities				
Segment liabilities	18,279	1,504	-	19,783
<i>Unallocated liabilities:</i>				
Deferred tax liability				29
Total liabilities				<u>19,812</u>

* Earnings before interest, tax, depreciation, amortisation, impairment and share of losses of associate.

Geographical information

	Sales to external customers		Geographical non-current assets	
	2015 \$'000	2014 \$'000	2015 \$'000	2014 \$'000
Australia	15,367	15,519	674	1,302
New Zealand	2,763	2,907	(12)	24
	<u>18,130</u>	<u>18,426</u>	<u>662</u>	<u>1,326</u>

The geographical non-current assets above are exclusive of, where applicable, financial instruments, deferred tax assets, post employment benefits assets and rights under insurance contracts.

NOTES TO THE FINANCIAL STATEMENTS

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Note 5. Revenue

	Consolidated	
	2015 \$'000	2014 \$'000
<i>Sales revenue</i>		
Operating revenues	18,130	18,426
<i>Other revenue</i>		
Interest	53	85
Rent	-	24
	<u>53</u>	<u>109</u>
Revenue	<u>18,183</u>	<u>18,535</u>

Note 6. Expenses

	Consolidated	
	2015 \$'000	2014 \$'000
Profit/(loss) before income tax includes the following specific expenses:		
<i>Depreciation</i>		
Office equipment	224	356
Plant and equipment	361	526
Total depreciation	<u>585</u>	<u>882</u>
<i>Amortisation</i>		
Software licences	276	289
Total depreciation and amortisation	<u>861</u>	<u>1,171</u>
<i>Finance costs</i>		
Bank loans, overdrafts and interest on invoices financed	49	9
<i>Net loss on disposal</i>		
Net loss on disposal of property, plant and equipment	73	14
<i>Rental expense relating to operating leases</i>		
Minimum lease payments	1,798	2,108
<i>Superannuation expense</i>		
Defined contribution superannuation expense	752	938
<i>Employee benefits expense excluding superannuation</i>		
Employee benefits expense excluding superannuation	<u>11,197</u>	<u>13,639</u>

NOTES TO THE FINANCIAL STATEMENTS

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Note 7. Income tax expense/(benefit)

	Consolidated	
	2015 \$'000	2014 \$'000
<i>Income tax expense/(benefit)</i>		
Current tax	34	90
Deferred tax - origination and reversal of temporary differences	24	72
Adjustment recognised for prior periods	-	(304)
	<u>58</u>	<u>(142)</u>
Aggregate income tax expense/(benefit)		
Deferred tax included in income tax expense/(benefit) comprises:		
Decrease/(increase) in deferred tax assets (note 15)	(143)	49
Increase in deferred tax liabilities (note 20)	167	23
	<u>24</u>	<u>72</u>
Deferred tax - origination and reversal of temporary differences		
<i>Numerical reconciliation of income tax expense/(benefit) and tax at the statutory rate</i>		
Profit/(loss) before income tax (expense)/benefit	217	(2,747)
Tax at the statutory tax rate of 30%	65	(824)
Tax effect amounts which are not deductible/(taxable) in calculating taxable income:		
Expenditure non-deductible for tax purposes	86	22
Non-assessable items	(91)	4
	<u>60</u>	<u>(798)</u>
Adjustment recognised for prior periods	-	(304)
Current year tax losses not recognised	-	966
Difference in overseas tax rates	(2)	(6)
	<u>(2)</u>	<u>(6)</u>
Income tax expense/(benefit)	<u>58</u>	<u>(142)</u>

	Consolidated	
	2015 \$'000	2014 \$'000
<i>Tax losses not recognised</i>		
Unused tax losses for which no deferred tax asset has been recognised	-	966
Potential tax benefit @ 30%	-	290

The above potential tax benefit for tax losses has not been recognised in the statement of financial position. These tax losses can only be utilised in the future if the continuity of ownership test is passed, or failing that, the same business test is passed.

Note 8. Current assets - cash and cash equivalents

	Consolidated	
	2015 \$'000	2014 \$'000
Cash at bank	1,474	3,308
Cash on deposit	353	3,794
	<u>1,827</u>	<u>7,102</u>

NOTES TO THE FINANCIAL STATEMENTS

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Note 9. Current assets - trade and other receivables

	Consolidated	
	2015 \$'000	2014 \$'000
Trade receivables	8,166	9,305
Less: Provision for impairment of receivables	(54)	(42)
	<u>8,112</u>	<u>9,263</u>
Other receivables	<u>88</u>	<u>178</u>
	<u><u>8,200</u></u>	<u><u>9,441</u></u>

Impairment of receivables

The consolidated entity has recognised an expense of \$12,000 (2014: write-back of \$152,000) in respect of doubtful debt provision for the year ended 30 June 2015.

The ageing of the impaired receivables provided for above are as follows:

	Consolidated	
	2015 \$'000	2014 \$'000
Over 3 months overdue	<u>54</u>	<u>42</u>

Movements in the provision for impairment of receivables are as follows:

	Consolidated	
	2015 \$'000	2014 \$'000
Opening balance	42	194
Additional provisions recognised	44	110
Receivables written off during the year as uncollectable	(4)	(75)
Unused amounts reversed	<u>(28)</u>	<u>(187)</u>
Closing balance	<u><u>54</u></u>	<u><u>42</u></u>

Past due but not impaired

Customers with balances past due but without provision for impairment of receivables amount to \$2,338,000 as at 30 June 2015 (\$1,829,000 as at 30 June 2014).

The consolidated entity did not consider a credit risk on the aggregate balances after reviewing the credit terms of customers based on recent collection practices.

The ageing of the past due but not impaired receivables are as follows:

	Consolidated	
	2015 \$'000	2014 \$'000
1 to 3 months overdue	1,772	1,540
Over 3 months overdue	<u>566</u>	<u>289</u>
	<u><u>2,338</u></u>	<u><u>1,829</u></u>

NOTES TO THE FINANCIAL STATEMENTS

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Note 10. Current assets - income tax refund due

	Consolidated	
	2015	2014
	\$'000	\$'000
Income tax refund due	60	19

Note 11. Current assets - other current assets

	Consolidated	
	2015	2014
	\$'000	\$'000
Prepayments	477	178

Note 12. Non-current assets - investments accounted for using the equity method

	Consolidated	
	2015	2014
	\$'000	\$'000
Investment in associate - Limelight Group Pty. Ltd.	175	175
Less: share of loss of associate	(175)	(175)
	-	-

Refer to note 37 for further information on interests in associates.

Note 13. Non-current assets - property, plant and equipment

	Consolidated	
	2015	2014
	\$'000	\$'000
Office equipment - at cost	3,513	3,547
Less: Accumulated depreciation	(2,919)	(2,789)
Less: Impairment	(373)	(373)
	221	385
Plant and equipment - at cost	4,239	5,051
Less: Accumulated depreciation	(3,262)	(3,658)
Less: Impairment	(515)	(575)
	462	818
	683	1,203

NOTES TO THE FINANCIAL STATEMENTS

30 JUNE 2015

Note 13. Non-current assets - property, plant and equipment (continued)

Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

Consolidated	Office equipment \$'000	Plant and equipment \$'000	Total \$'000
Balance at 1 July 2013	600	1,223	1,823
Additions	111	171	282
Disposals	(9)	(14)	(23)
Exchange differences	3	-	3
Transfers in/(out)	36	(36)	-
Depreciation expense	(356)	(526)	(882)
Balance at 30 June 2014	385	818	1,203
Additions	66	12	78
Disposals	(7)	(5)	(12)
Exchange differences	1	(2)	(1)
Depreciation expense	(224)	(361)	(585)
Balance at 30 June 2015	<u>221</u>	<u>462</u>	<u>683</u>

Note 14. Non-current assets - intangibles

	Consolidated	
	2015 \$'000	2014 \$'000
Software licences - at cost	3,401	3,338
Less: Accumulated amortisation	(3,232)	(3,114)
Less: Impairment	(126)	(126)
	<u>43</u>	<u>98</u>
Trademarks and other intellectual property - at cost	<u>1</u>	<u>1</u>
	<u>44</u>	<u>99</u>

Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

Consolidated	Software licences \$'000	Trademarks and other intellectual property \$'000	Total \$'000
Balance at 1 July 2013	133	-	133
Additions	254	1	255
Amortisation expense	(289)	-	(289)
Balance at 30 June 2014	98	1	99
Additions	221	-	221
Amortisation expense	(276)	-	(276)
Balance at 30 June 2015	<u>43</u>	<u>1</u>	<u>44</u>

NOTES TO THE FINANCIAL STATEMENTS

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Note 15. Non-current assets - deferred tax

	Consolidated	
	2015	2014
	\$'000	\$'000
<i>Deferred tax asset comprises temporary differences attributable to:</i>		
Amounts recognised in profit or loss:		
Property, plant and equipment	25	46
Employee benefits	285	326
Other provisions	328	394
Black hole legal deductions	101	141
Current year income tax benefit	311	-
	<u>1,050</u>	<u>907</u>
Deferred tax asset	<u>1,050</u>	<u>907</u>
<i>Movements:</i>		
Opening balance	907	956
Credited/(charged) to profit or loss (note 7)	143	(49)
	<u>1,050</u>	<u>907</u>
Closing balance	<u>1,050</u>	<u>907</u>

Note 16. Current liabilities - trade and other payables

	Consolidated	
	2015	2014
	\$'000	\$'000
Trade payables	7,928	12,707
Other payables	3,055	5,497
	<u>10,983</u>	<u>18,204</u>
	<u>10,983</u>	<u>18,204</u>

Refer to note 28 for further information on financial instruments.

Note 17. Current liabilities - borrowings

	Consolidated	
	2015	2014
	\$'000	\$'000
Invoice financing	501	-
	<u>501</u>	<u>-</u>
	<u>501</u>	<u>-</u>

Refer to note 28 for further information on financial instruments.

Assets pledged as security

The consolidated entity has entered into an invoice financing arrangement during the year. The arrangement is secured against the trade receivables and assets of the entity.

	Consolidated	
	2015	2014
	\$'000	\$'000
The carrying amounts of trade receivables pledged as security for current borrowings are:	<u>8,112</u>	<u>-</u>
	<u>8,112</u>	<u>-</u>

NOTES TO THE FINANCIAL STATEMENTS

30 JUNE 2015

Note 18. Current liabilities - income tax

	Consolidated	
	2015	2014
	\$'000	\$'000
Provision for income tax	31	4

The provision for income tax payable for the current year relates to the company's 75% owned subsidiary which is not part of the tax consolidated group.

Note 19. Current liabilities - provisions

	Consolidated	
	2015	2014
	\$'000	\$'000
Employee benefits	728	853
Decommissioning	250	20
	<u>978</u>	<u>873</u>

Decommissioning

The provision represents the present value of the estimated costs to make good the premises leased by the consolidated entity at the end of the respective lease terms.

Movements in provisions

Movements in each class of provision during the current financial year, other than employee benefits, are set out below:

Consolidated - 2015	Decom- missioning \$'000
Carrying amount at the start of the year	20
Amounts transferred from non-current	250
Amounts written off	<u>(20)</u>
Carrying amount at the end of the year	<u>250</u>

Note 20. Non-current liabilities - deferred tax

	Consolidated	
	2015	2014
	\$'000	\$'000
<i>Deferred tax liability comprises temporary differences attributable to:</i>		
Amounts recognised in profit or loss:		
Accrued interest income	-	1
Work in progress	105	25
Other	91	3
Deferred tax liability	<u>196</u>	<u>29</u>
<i>Movements:</i>		
Opening balance	29	6
Credited to profit or loss (note 7)	167	23
Closing balance	<u>196</u>	<u>29</u>

NOTES TO THE FINANCIAL STATEMENTS

30 JUNE 2015

Note 21. Non-current liabilities - provisions

	Consolidated	
	2015 \$'000	2014 \$'000
Employee benefits	224	238
Decommissioning	<u>212</u>	<u>464</u>
	<u>436</u>	<u>702</u>

Decommissioning

The provision represents the present value of the estimated costs to make good the premises leased by the consolidated entity at the end of the respective lease terms.

Movements in provisions

Movements in each class of provision during the current financial year, other than employee benefits, are set out below:

	Decom- missioning \$'000
Consolidated - 2015	
Carrying amount at the start of the year	464
Amounts transferred to current	(250)
Foreign exchange	<u>(2)</u>
Carrying amount at the end of the year	<u>212</u>

Note 22. Equity - issued capital

	Consolidated			
	2015 Shares	2014 Shares	2015 \$'000	2014 \$'000
Ordinary shares - fully paid	<u>60,676,602</u>	<u>60,676,602</u>	<u>28,894</u>	<u>28,894</u>

Ordinary shares

Ordinary shares entitle the holder to participate in dividends and the proceeds on the winding up of the company in proportion to the number of and amounts paid on the shares held. The fully paid ordinary shares have no par value and the company does not have a limited amount of authorised capital.

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

Share buy-back

There is no current on-market share buy-back.

Capital risk management

When managing capital, management's objective is to ensure the company and consolidated entity continues as a going concern as well as to maintain optimal returns to shareholders. Management are constantly reviewing the capital structure of the company and consolidated entity in light of any expected changes in market conditions. Management has no current plans to issue further shares on the market or to reduce the capital structure by conducting share buybacks.

Management aim to return a high level of profits to shareholders as dividend payments, whilst maintaining sufficient cash in the business for meeting working capital requirements.

The capital risk management policy remains unchanged from the 30 June 2014 Annual Report.

NOTES TO THE FINANCIAL STATEMENTS

30 JUNE 2015

Note 23. Equity - purchased controlling interest reserve

	Consolidated	
	2015 \$'000	2014 \$'000
Purchased controlling interest reserve	(113)	(113)

The purchased controlling interest reserve reflects the change in non-controlling interest due to changing levels of ownership of controlled assets.

Note 24. Equity - reserves

	Consolidated	
	2015 \$'000	2014 \$'000
Foreign currency reserve	(411)	(331)

Foreign currency reserve

The reserve is used to recognise exchange differences arising from translation of the financial statements of foreign operations to Australian dollars.

Movements in reserves

Movements in each class of reserve during the current and previous financial year are set out below:

Consolidated	Foreign currency \$'000	Total \$'000
Balance at 1 July 2013	(530)	(530)
Foreign currency translation	199	199
Balance at 30 June 2014	(331)	(331)
Foreign currency translation	(80)	(80)
Balance at 30 June 2015	(411)	(411)

Note 25. Equity - accumulated losses

	Consolidated	
	2015 \$'000	2014 \$'000
Accumulated losses at the beginning of the financial year	(29,289)	(26,681)
Profit/(loss) after income tax expense for the year	133	(2,608)
Accumulated losses at the end of the financial year	(29,156)	(29,289)

NOTES TO THE FINANCIAL STATEMENTS

30 JUNE 2015

Note 26. Equity - non-controlling interest

	Consolidated	
	2015 \$'000	2014 \$'000
Contributed equity	202	202
Reserves	32	32
Accumulated losses	(232)	(258)
	2	(24)
	2	(24)

The non-controlling interest has 25% (2014: 25%) equity holding in Quadrant Creative Pty Ltd.

Note 27. Equity - dividends*Dividends*

There were no dividends paid, recommended or declared during the current or previous financial year.

Franking credits

	Consolidated	
	2015 \$'000	2014 \$'000
Franking credits available for subsequent financial years based on a tax rate of 30%	4,982	4,977
	4,982	4,977

The above amounts represent the balance of the franking account as at the end of the financial year, adjusted for:

- franking credits that will arise from the payment of the amount of the provision for income tax at the reporting date
- franking debits that will arise from the payment of dividends recognised as a liability at the reporting date
- franking credits that will arise from the receipt of dividends recognised as receivables at the reporting date

Note 28. Financial instruments*Financial risk management objectives*

The consolidated entity's principal financial liabilities comprise trade payables. These financial liabilities arise directly from the consolidated entity's operations. The consolidated entity has various financial assets such as trade receivables and cash and short-term deposits, which arise directly from its operations.

Risk management is carried out by senior finance executives ('finance') under policies approved by the Board of Directors ('the Board'). These policies include identification and analysis of the risk exposure of the consolidated entity and appropriate procedures, controls and risk limits. Finance identifies, evaluates and hedges financial risks within the consolidated entity's operating units. Finance reports to the Board on a monthly basis.

*Market risk**Foreign currency risk*

The consolidated entity has transactional foreign currency exposures. Such exposure arises from purchases by the consolidated entity in currencies other than the functional currency of the operating units. Approximately 2% of the consolidated entity's purchases are denominated in currencies other than the functional currency of the operating unit making the sale. These amounts include the payables of foreign creditors, which are not effectively hedged by other foreign currency denominated items.

The consolidated entity's main foreign currency exposure is New Zealand Dollars, as shown below. Based on this exposure, had the Australian Dollar weakened by 10% or strengthened by 10% against the New Zealand Dollar with all other variables held constant, the movement would have an immaterial impact on the consolidated entity. The consolidated entity is not sensitive to movements in other currencies.

NOTES TO THE FINANCIAL STATEMENTS

30 JUNE 2015

Note 28. Financial instruments (continued)

The carrying amount of the consolidated entity's foreign currency denominated financial assets and financial liabilities at the reporting date were as follows:

Consolidated	Assets		Liabilities	
	2015 \$'000	2014 \$'000	2015 \$'000	2014 \$'000
US dollars	-	-	4	21
Pound Sterling	-	-	16	12
New Zealand dollars	1,636	2,998	986	1,377
Canadian dollars	-	-	1	-
Singapore dollars	-	-	14	10
	<u>1,636</u>	<u>2,998</u>	<u>1,021</u>	<u>1,420</u>

Price risk

The consolidated entity is not exposed to any significant price risk.

Interest rate risk

The consolidated entity's principal financial instruments comprise cash and short-term deposits. The main purpose of these financial instruments is to finance the consolidated entity's operations.

The consolidated entity has various other financial instruments such as trade debtors and trade creditors, which arise directly from its operations.

The consolidated entity is not exposed to any significant interest rate risk.

As at the reporting date, the consolidated entity had the following variable rate borrowings and funds on deposit outstanding:

Consolidated	2015		2014	
	Weighted average interest rate %	Balance \$'000	Weighted average interest rate %	Balance \$'000
Cash at bank	1.63%	1,474	1.64%	3,308
Cash on deposit	2.67%	353	2.69%	3,794
Borrowing against invoices financed	8.03%	(501)	-%	-
Net exposure to cash flow interest rate risk		<u>1,326</u>		<u>7,102</u>

An official increase or decrease in interest rates would have no significant impact on profit before tax.

Credit risk

Credit risk arises from the financial assets of the consolidated entity, which comprise cash and cash equivalents, trade and other receivables. The consolidated entity's exposure to credit risk arises from potential default of the counter party, with a maximum exposure equal to the carrying amount of these instruments.

It is the consolidated entity's policy that all customers who wish to trade on credit terms are subject to credit verification procedures including an assessment of their independent credit rating and financial position. Some customer credit risk within the consolidated entity is managed by the use of debtors insurance.

In addition, receivable balances are monitored on an ongoing basis with the result that the consolidated entity's exposure to bad debts is not considered to be significant.

NOTES TO THE FINANCIAL STATEMENTS

30 JUNE 2015

Note 28. Financial instruments (continued)**Liquidity risk**

Liquidity risk is the risk that the consolidated entity will be unable to meet its payment obligations when they fall due under normal and stress circumstances. The consolidated entity's objective is to maintain a balance between continuity of funding and flexibility through effective management of working capital and the use of available bank credit lines. To limit this risk, management has arranged invoice financing facilities, manages assets with liquidity in mind, and monitors future cash flows and liquidity on a daily basis.

Remaining contractual maturities

The following tables detail the consolidated entity's remaining contractual maturity for its financial instrument liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the financial liabilities are required to be paid. The tables include both interest and principal cash flows disclosed as remaining contractual maturities and therefore these totals may differ from their carrying amount in the statement of financial position.

Consolidated - 2015	Weighted average interest rate %	1 year or less \$'000	Between 1 and 2 years \$'000	Between 2 and 5 years \$'000	Over 5 years \$'000	Remaining contractual maturities \$'000
Non-derivatives						
<i>Non-interest bearing</i>						
Trade payables	-%	7,928	-	-	-	7,928
Other payables	-%	3,055	-	-	-	3,055
<i>Interest-bearing - fixed rate</i>						
Invoice financing	8.03%	501	-	-	-	501
Total non-derivatives		11,484	-	-	-	11,484
Consolidated - 2014						
Consolidated - 2014	Weighted average interest rate %	1 year or less \$'000	Between 1 and 2 years \$'000	Between 2 and 5 years \$'000	Over 5 years \$'000	Remaining contractual maturities \$'000
Non-derivatives						
<i>Non-interest bearing</i>						
Trade payables	-%	12,707	-	-	-	12,707
Other payables	-%	5,497	-	-	-	5,497
Total non-derivatives		18,204	-	-	-	18,204

Note 29. Fair value measurement

The carrying amounts of trade and other receivables and trade and other payables are assumed to approximate their fair values due to their short-term nature.

The fair value of financial liabilities is estimated by discounting the remaining contractual maturities at the current market interest rate that is available for similar financial liabilities.

NOTES TO THE FINANCIAL STATEMENTS

30 JUNE 2015

Note 30. Key management personnel disclosures

Compensation

The aggregate compensation made to directors and other members of key management personnel of the consolidated entity is set out below:

	Consolidated	
	2015	2014
	\$	\$
Short-term employee benefits	700,668	573,625
Post-employment benefits	37,566	67,732
	738,234	641,357

Note 31. Remuneration of auditors

During the financial year the following fees were paid or payable for services provided by Grant Thornton Australia, the auditor of the company, and its network firms:

	Consolidated	
	2015	2014
	\$	\$
<i>Audit services - Grant Thornton Australia</i>		
Audit or review of the financial statements	86,000	110,000
<i>Other services - Grant Thornton Australia</i>		
Taxation compliance	10,000	30,000
Other services	-	56,000
	10,000	86,000
	96,000	196,000
<i>Audit services - network firms</i>		
Audit or review of the financial statements	34,000	32,000

Note 32. Contingent liabilities

The consolidated entity has various guarantees over premises.

	Consolidated	
	2015	2014
	\$'000	\$'000
Premises	1,122	1,311

In November 2014, the liquidator of a company "Streetwise Advertising Pty Ltd (In Liquidation)" lodged a claim alleging preferential payments made to Adcorp, among other creditors. Adcorp is contesting this claim which is in the amount of \$955,000 and has engaged its legal advisers, Gadens Lawyers, to lodge a defence. It is not possible to determine an outcome at this stage.

NOTES TO THE FINANCIAL STATEMENTS

30 JUNE 2015

Note 33. Commitments

	Consolidated	
	2015 \$'000	2014 \$'000
<i>Capital commitments</i>		
Committed at the reporting date but not recognised as liabilities, payable:		
Property, plant and equipment	77	99
<i>Lease commitments - operating</i>		
Committed at the reporting date but not recognised as liabilities, payable:		
Within one year	1,247	1,585
One to five years	3,316	3,192
More than five years	-	121
	4,563	4,898

Operating leases are entered into as a means of acquiring access to retail property and IT equipment. Rental payments are generally fixed, but with future inflation escalation clauses. Adcorp Australia Limited is a sub-lessor in three properties. The future minimum sub-lease payments expected to be received is \$482,000 (2014: \$556,000) within one year and \$58,500 (2014: \$550,000) between one to five years.

Note 34. Related party transactions

Parent entity

Adcorp Australia Limited is the parent entity.

Subsidiaries

Interests in subsidiaries are set out in note 36.

Associates

Interests in associates are set out in note 37.

Key management personnel

Disclosures relating to key management personnel are set out in note 30 and the remuneration report in the directors' report.

Transactions with related parties

There were no transactions with related parties during the current and previous financial year.

Receivable from and payable to related parties

The company carries a provision (raised in the 2011 financial year) of \$37,000 for a discretionary incentive for David Morrison, related to performance in the 2011 financial year in his capacity as head of WA, SA and NT regions.

Loans to/from related parties

There were no loans to or from related parties at the current and previous reporting date.

Terms and conditions

All transactions were made on normal commercial terms and conditions and at market rates.

NOTES TO THE FINANCIAL STATEMENTS

30 JUNE 2015

Note 35. Parent entity information

Set out below is the supplementary information about the parent entity.

Statement of profit or loss and other comprehensive income

	Parent	
	2015 \$'000	2014 \$'000
Profit/(loss) after income tax	1,382	(1,223)
Total comprehensive income	1,382	(1,223)

Statement of financial position

	Parent	
	2015 \$'000	2014 \$'000
Total current assets	31,257	34,982
Total assets	33,421	37,607
Total current liabilities	26,762	31,244
Total liabilities	27,345	32,005
Equity		
Issued capital	28,894	28,894
Accumulated losses	(22,818)	(23,292)
Total equity	6,076	5,602

Contingent liabilities

The parent entity has various guarantees over premises:

	Parent	
	2015 \$'000	2014 \$'000
Premises	859	883

Commitments

The parent entity had capital commitments for property, plant and equipment of:

	Parent	
	2015 \$'000	2014 \$'000
Committed at the reporting date but not recognised as liabilities, payable: Property, plant and equipment	77	99

NOTES TO THE FINANCIAL STATEMENTS

30 JUNE 2015

Note 35. Parent entity information (continued)*Significant accounting policies*

The accounting policies of the parent entity are consistent with those of the consolidated entity, as disclosed in note 2, except for the following:

- Investments in subsidiaries and associates are accounted for at cost, less any impairment, in the parent entity.
- Dividends received from subsidiaries are recognised as other income by the parent entity and its receipt may be an indicator of an impairment of the investment.
- Management fees are charged to subsidiaries to recover costs of functions performed by the head office. Revenue is recognised as earned.

Note 36. Interests in subsidiaries

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiaries in accordance with the accounting policy described in note 2:

Name	Principal place of business / Country of incorporation	Ownership interest	
		2015 %	2014 %
Adcorp Australia (QLD) Pty. Limited	Australia	100.00%	100.00%
Adcorp Australia (VIC) Pty. Limited	Australia	100.00%	100.00%
Adcorp D&D Pty Ltd	Australia	100.00%	100.00%
Adcorp New Zealand Limited	New Zealand	100.00%	100.00%
Adcorp SWA Pty Ltd *	Australia	100.00%	100.00%
Adcorp Technologies Pty Ltd	Australia	100.00%	100.00%
Andrews Advertising Pty. Limited	Australia	100.00%	100.00%
Austpac Media Pty Limited *	Australia	100.00%	100.00%
Donald & Donald (Victoria) Pty. Limited *	Australia	100.00%	100.00%
Employment Opportunities in Australia Pty Limited	Australia	100.00%	100.00%
Nancarrow Marketing Company Pty Ltd	Australia	100.00%	100.00%
Quadrant Creative Pty Ltd	Australia	75.00%	75.00%
R&L Advertising Pty Ltd	Australia	100.00%	100.00%
Showrunner Productions Pty Ltd	Australia	100.00%	100.00%

* These entities are controlled entities of Adcorp D&D Pty Ltd

Note 37. Interests in associates

Interests in associates are accounted for using the equity method of accounting. Information relating to associates that are material to the consolidated entity are set out below:

Name	Principal place of business / Country of incorporation	Ownership interest	
		2015 %	2014 %
Limelight Group Pty. Ltd.	Australia	40.00%	40.00%

NOTES TO THE FINANCIAL STATEMENTS

30 JUNE 2015

Note 37. Interests in associates (continued)*Summarised financial information*

	Limelight Group Pty. Ltd.	
	2015	2014
	\$'000	\$'000
<i>Summarised statement of financial position</i>		
Current assets	-	8
Non-current assets	-	13
Total assets	-	21
Current liabilities	-	277
Non-current liabilities	-	14
Total liabilities	-	291
Net liabilities	-	(270)
<i>Summarised statement of profit or loss and other comprehensive income</i>		
Revenue	-	81
Expenses	-	(161)
Loss before income tax	-	(80)
Other comprehensive income	-	-
Total comprehensive income	-	(80)

The share of associates loss not recognised is \$nil (2014: \$85,000).

Note 38. Deed of cross guarantee

The following entities are party to a deed of cross guarantee under which each company guarantees the debts of the others:

Adcorp Australia Limited
 Adcorp Australia (QLD) Pty Ltd
 Adcorp Australia (VIC) Pty Ltd
 Adcorp D&D Pty Ltd

By entering into the deed, the wholly-owned entities have been relieved from the requirement to prepare financial statements and directors' report under Class Order 98/1418 (as amended) issued by the Australian Securities and Investments Commission ('ASIC').

The above companies represent a 'Closed Group' for the purposes of the Class Order, and as there are no other parties to the deed of cross guarantee that are controlled by Adcorp Australia Limited, they also represent the 'Extended Closed Group'.

NOTES TO THE FINANCIAL STATEMENTS

30 JUNE 2015

Note 38. Deed of cross guarantee (continued)

Set out below is a consolidated statement of profit or loss and other comprehensive income and statement of financial position of the 'Closed Group'.

	2015 \$'000	2014 \$'000
Statement of profit or loss and other comprehensive income		
Revenue	13,905	13,985
Other income	734	698
Client service expenses	(8,438)	(11,105)
Administrative expenses	(951)	(876)
Marketing expenses	(671)	(658)
Office and communication expenses	(3,335)	(3,830)
Impairment of assets	-	(195)
Finance costs	(48)	(7)
	<hr/>	<hr/>
Profit/(loss) before income tax benefit	1,196	(1,988)
Income tax benefit	-	66
	<hr/>	<hr/>
Profit/(loss) after income tax benefit	1,196	(1,922)
Other comprehensive income for the year, net of tax	-	-
	<hr/>	<hr/>
Total comprehensive income for the year	<u>1,196</u>	<u>(1,922)</u>
Equity - retained profits		
Accumulated losses at the beginning of the financial year	(30,409)	(28,487)
Profit/(loss) after income tax benefit	1,196	(1,922)
	<hr/>	<hr/>
Accumulated losses at the end of the financial year	<u>(29,213)</u>	<u>(30,409)</u>

NOTES TO THE FINANCIAL STATEMENTS

30 JUNE 2015

Note 38. Deed of cross guarantee (continued)

Statement of financial position	2015 \$'000	2014 \$'000
Current assets		
Cash and cash equivalents	1,118	5,544
Trade and other receivables	21,111	20,852
Other current assets	436	125
	<u>22,665</u>	<u>26,521</u>
Non-current assets		
Other financial assets	1,824	1,824
Property, plant and equipment	599	1,205
Intangibles	41	87
	<u>2,464</u>	<u>3,116</u>
Total assets	<u>25,129</u>	<u>29,637</u>
Current liabilities		
Trade and other payables	20,066	26,140
Borrowings	501	-
Income tax	1,114	1,114
Provisions	3,111	2,968
	<u>24,792</u>	<u>30,222</u>
Non-current liabilities		
Provisions	656	930
	<u>656</u>	<u>930</u>
Total liabilities	<u>25,448</u>	<u>31,152</u>
Net liabilities	<u>(319)</u>	<u>(1,515)</u>
Equity		
Issued capital	28,894	28,894
Accumulated losses	(29,213)	(30,409)
Total deficiency in equity	<u>(319)</u>	<u>(1,515)</u>

Note 39. Events after the reporting period

There are no matters arising subsequent to the end of the financial year. The company continues to contest a claim for alleged preferential payments by the liquidator of Streetwise Advertising Pty Ltd (In Liquidation) and this is detailed in Note 32: Contingent Liabilities.

No other matter or circumstance has arisen since 30 June 2015 that has significantly affected, or may significantly affect the consolidated entity's operations, the results of those operations, or the consolidated entity's state of affairs in future financial years.

NOTES TO THE FINANCIAL STATEMENTS

30 JUNE 2015

Note 40. Reconciliation of profit/(loss) after income tax to net cash from/(used in) operating activities

	Consolidated	
	2015 \$'000	2014 \$'000
Profit/(loss) after income tax expense for the year	159	(2,605)
Adjustments for:		
Depreciation and amortisation	861	1,171
Net loss on disposal of property, plant and equipment	73	14
Foreign exchange differences	(144)	196
Change in operating assets and liabilities:		
Decrease in trade and other receivables	1,241	2,920
Decrease/(increase) in income tax refund due	(41)	246
Decrease/(increase) in deferred tax assets	(143)	49
Decrease/(increase) in prepayments	(299)	30
Decrease in trade and other payables	(7,221)	(15)
Increase in provision for income tax	27	4
Increase in deferred tax liabilities	167	23
Decrease in employee benefits	(139)	(120)
Increase/(decrease) in other provisions	(22)	5
Net cash from/(used in) operating activities	<u>(5,481)</u>	<u>1,918</u>

Note 41. Earnings per share

	Consolidated	
	2015 \$'000	2014 \$'000
Profit/(loss) after income tax	159	(2,605)
Non-controlling interest	(26)	(3)
Profit/(loss) after income tax attributable to the owners of Adcorp Australia Limited	<u>133</u>	<u>(2,608)</u>
	Number	Number
Weighted average number of ordinary shares used in calculating basic earnings per share	<u>60,676,602</u>	<u>60,676,602</u>
Weighted average number of ordinary shares used in calculating diluted earnings per share	<u>60,676,602</u>	<u>60,676,602</u>
	Cents	Cents
Basic earnings per share	0.22	(4.30)
Diluted earnings per share	0.22	(4.30)

DIRECTORS' DECLARATION

30 JUNE 2015

In the directors' opinion:

- the attached financial statements and notes comply with the Corporations Act 2001, the Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- the attached financial statements and notes comply with International Financial Reporting Standards as issued by the International Accounting Standards Board as described in note 2 to the financial statements;
- the attached financial statements and notes give a true and fair view of the consolidated entity's financial position as at 30 June 2015 and of its performance for the financial year ended on that date;
- there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable; and
- at the date of this declaration, there are reasonable grounds to believe that the members of the Extended Closed Group will be able to meet any obligations or liabilities to which they are, or may become, subject by virtue of the deed of cross guarantee described in note 38 to the financial statements.

The directors have been given the declarations required by section 295A of the Corporations Act 2001.

Signed in accordance with a resolution of directors made pursuant to section 295(5)(a) of the Corporations Act 2001.

On behalf of the directors



David Morrison
Director and Chief Executive Officer

28 August 2015
Sydney

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Independent Auditor's Report To the Members of Adcorp Australia Limited

Report on the financial report

We have audited the accompanying financial report of Adcorp Australia Limited (the "Company"), which comprises the statement of financial position as at 30 June 2015, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information and the directors' declaration of the consolidated entity comprising the Company and the entities it controlled at the year's end or from time to time during the financial year.

Directors' responsibility for the financial report

The Directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001. The Directors' responsibility also includes such internal control as the Directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error. The Directors also state, in the notes to the financial report, in accordance with Accounting Standard AASB 101 Presentation of Financial Statements, the financial statements comply with International Financial Reporting Standards.

Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require us to comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

Grant Thornton Audit Pty Ltd ACN 130 913 594
a subsidiary or related entity of Grant Thornton Australia Ltd ABN 41 127 556 389

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Liability limited by a scheme approved under Professional Standards Legislation. Liability is limited in those States where a current scheme applies.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error.

In making those risk assessments, the auditor considers internal control relevant to the Company's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001.

Auditor's opinion

In our opinion:

- a the financial report of Adcorp Australia Limited is in accordance with the Corporations Act 2001, including:
 - i giving a true and fair view of the consolidated entity's financial position as at 30 June 2015 and of its performance for the year ended on that date; and
 - ii complying with Australian Accounting Standards and the Corporations Regulations 2001; and
- b the financial report also complies with International Financial Reporting Standards as disclosed in the notes to the financial statements.

Emphasis of matter

Without qualifying our opinion, we draw attention to Note 2 in the financial report which indicates that Adcorp Australia Limited has a net liability position of \$784,000 as at 30 June 2015. This condition along with other matters as set forth in Note 2, indicate the existence of a material uncertainty which may cast significant doubt about Adcorp Australia Limited's ability to continue as a going concern and therefore, the company may be unable to realise its assets and discharge its liabilities in the normal course of business, and at the amounts stated in the financial report.



Grant Thornton

Report on the remuneration report

We have audited the remuneration report included in pages 7 to 11 of the directors' report for the year ended 30 June 2015. The Directors of the Company are responsible for the preparation and presentation of the remuneration report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the remuneration report, based on our audit conducted in accordance with Australian Auditing Standards.

Auditor's opinion on the remuneration report

In our opinion, the remuneration report of Adcorp Australia Limited for the year ended 30 June 2015, complies with section 300A of the Corporations Act 2001.

Grant Thornton

GRANT THORNTON AUDIT PTY LTD
Chartered Accountants

P J Woodley
Partner - Audit & Assurance

Sydney, 28 August 2015

SHAREHOLDER INFORMATION

30 JUNE 2015

The shareholder information set out below was applicable as at 14 August 2015.

Distribution of equitable securities

Analysis of number of equitable security holders by size of holding:

	Number of holders of ordinary shares
1 to 1,000	152
1,001 to 5,000	299
5,001 to 10,000	128
10,001 to 100,000	240
100,001 and over	58
	<hr/>
	877
	<hr/> <hr/>
Holding less than a marketable parcel	591
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Equity security holders

Twenty largest quoted equity security holders

The names of the twenty largest security holders of quoted equity securities are listed below:

	Number held	Ordinary shares % of total shares issued
Millennium Company Pty Ltd (Rodwell (New Millennium) A/C)	23,022,362	37.94
UBS Wealth Management Australia Nominees Pty Ltd	6,704,913	11.05
Ego Pty Ltd	5,312,343	8.76
Mr Frederick Benjamin Warmbrand (Fb & Lj Warmbrand Super A/C)	1,387,345	2.29
Mr David Herbert George Morrison	1,223,671	2.02
Global Equity Management (SA) Pty Ltd	1,000,000	1.65
Mark S Campbell Pty Ltd (Mark Campbell Prov Fund A/C)	520,901	0.86
Mr John Maxwell Inglis + Mrs Bernadette Joan Inglis	500,000	0.82
K B J Investments Pty Ltd (Jarry Family Super Fund A/C)	500,000	0.82
Lozotu Pty Limited (Superannuation Fund A/C)	480,753	0.79
Mr Christian Merlot	432,100	0.71
Muzbird Pty Ltd (Bird Super Fund A/C)	399,453	0.66
Yaffa Syndicate Pty Limited	390,000	0.64
Teedon Pty Ltd (Donohue Group S/F A/C)	371,320	0.61
United Family Enterprise Pty Ltd	330,813	0.55
Mrs Maria Czarnocka	300,000	0.49
Miralanco Investments Pty Ltd	300,000	0.49
Lindway Investments Pty Limited	293,493	0.48
Bond Street Custodians Limited (Nikvel - I20149 A/C)	275,000	0.45
Mr Teddy Tjandramulia	254,813	0.42
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	43,999,280	72.50
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Unquoted equity securities

There are no unquoted equity securities.

SHAREHOLDER INFORMATION

30 JUNE 2015

Substantial holders

Substantial holders in the company are set out below:

	Ordinary shares	
	Number held	% of total shares issued
Millennium Company Pty Ltd (Rodwell (New Millennium) A/C)	23,022,362	37.94
UBS Wealth Management Australia Nominees Pty Ltd	6,704,913	11.05
Ego Pty Ltd	5,312,343	8.76

Voting rights

The voting rights attached to ordinary shares are set out below:

Ordinary shares

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

There are no other classes of equity securities.

ADCORP AUSTRALIA LIMITED

OFFICE INFORMATION

30 JUNE 2015



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