

## Appendix 4C

### Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00, Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

**Name of entity**

Adcorp Australia Limited

**ABN**

72 002 208 915

**Quarter ended ("current quarter")**

30 September 2019

<b>Consolidated statement of cash flows</b>	<b>Current quarter \$A'000</b>	<b>Year to date (3 months) \$A'000</b>
<b>1. Cash flows from operating activities</b>		
1.1 Receipts from customers	6,686	6,686
1.2 Payments for		
(a) research and development	0	0
(b) cost of services provided	(4,737)	(4,737)
(c) advertising and marketing	(102)	(102)
(d) leased assets (including lease premises)	(298)	(298)
(e) staff costs	(1,457)	(1,457)
(f) administration, office, communications and corporate costs	(319)	(319)
1.3 Dividends received (see note 3)	0	0
1.4 Interest received	8	8
1.5 Interest and other costs of finance paid	(83)	(83)
1.6 Income taxes (paid)/refunded	(10)	(10)
1.7 Government grants and tax incentives	0	0
1.8 Other (provide details if material)	0	0
<b>1.9 Net cash from / (used in) operating activities</b>	<b>(313)</b>	<b>(313)</b>
<b>2. Cash flows from investing activities</b>		
2.1 Payments to acquire:		
(a) property, plant and equipment	(6)	(6)
(b) businesses (see item 10)	0	0
(c) investments (and acquisition costs)	0	0

<b>Consolidated statement of cash flows</b>	<b>Current quarter \$A'000</b>	<b>Year to date (3 months) \$A'000</b>
(d) intellectual property	0	0
(e) other non-current assets (including software & intangibles)	0	0
<b>2.2 Proceeds from disposal of:</b>		
(a) property, plant and equipment	0	0
(b) businesses (see item 10)	0	0
(c) investments	0	0
(d) intellectual property	0	0
(e) other non-current assets (including software & intangibles)	0	0
<b>2.3 Cash flows from loans to other entities</b>	<b>0</b>	<b>0</b>
<b>2.4 Dividends received (see note 3)</b>	<b>0</b>	<b>0</b>
<b>2.5 Other (provide details if material)</b>		
(a) (Payment)/Refunds for security deposits	0	0
<b>2.6 Net cash from / (used in) investing activities</b>	<b>(6)</b>	<b>(6)</b>

<b>3. Cash flows from financing activities</b>		
3.1 Proceeds from issues of shares	0	0
3.2 Proceeds from issue of convertible notes	0	0
3.3 Proceeds from exercise of share options	0	0
3.4 Transaction costs related to issues of shares, convertible notes or options	0	0
3.5 Proceeds from borrowings	0	0
3.6 Repayment of borrowings	(25)	(25)
3.7 Transaction costs related to loans and borrowings	0	0
3.8 Dividends paid	0	0
3.9 Other (provide details if material)		
(a) Payments for invoice financing	(3,286)	(3,286)
(b) Proceeds from invoice financing	3,490	3,490
<b>3.10 Net cash from / (used in) financing activities</b>	<b>178</b>	<b>178</b>

<b>Consolidated statement of cash flows</b>	<b>Current quarter \$A'000</b>	<b>Year to date (3 months) \$A'000</b>
<b>4. Net increase / (decrease) in cash and cash equivalents for the period</b>		
4.1 Cash and cash equivalents at beginning of quarter/year to date	1,207	1,207
4.2 Net cash from / (used in) operating activities (item 1.9 above)	(313)	(313)
4.3 Net cash from / (used in) investing activities (item 2.6 above)	(6)	(6)
4.4 Net cash from / (used in) financing activities (item 3.10 above)	178	178
4.5 Effect of movement in exchange rates on cash held	0	0
<b>4.6 Cash and cash equivalents at end of quarter</b>	<b>1,067</b>	<b>1,067</b>

<b>5. Reconciliation of cash and cash equivalents</b> at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	<b>Current quarter \$A'000</b>	<b>Previous quarter \$A'000</b>
5.1 Bank balances	697	834
5.2 Call deposits	0	0
5.3 Bank overdrafts	0	0
5.4 Other (provide details)		
(a) Term Deposit	370	373
<b>5.5 Cash and cash equivalents at end of quarter (should equal item 4.6 above)</b>	<b>1,067</b>	<b>1,207</b>

**6. Payments to directors of the entity and their associates**

- 6.1 Aggregate amount of payments to these parties included in item 1.2
- 6.2 Aggregate amount of cash flow from loans to these parties included in item 2.3

<b>Current quarter \$A'000</b>
0
0

- 6.3 Include below any explanation necessary to understand the transactions included in items 6.1 and 6.2

N/A

7. <b>Payments to related entities of the entity and their associates</b>	Current quarter \$A'000
7.1 Aggregate amount of payments to these parties included in item 1.2	0
7.2 Aggregate amount of cash flow from loans to these parties included in item 2.3	0
7.3 Include below any explanation necessary to understand the transactions included in items 7.1 and 7.2	

N/A

8. <b>Financing facilities available</b> <i>Add notes as necessary for an understanding of the position</i>	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
8.1 Loan facilities	2,000	2,000
8.2 Credit standby arrangements	0	0
8.3 Other (please specify)		
(a) Invoice financing facility	1,500	481
(b) Equipment finance facility	300	172

8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well.

The Company has an Invoice finance facility and Equipment finance facility in place with Cashflow Finance. Cashflow Finance hold security over any invoices offered for finance and all other company property. Interest on the invoice finance facility during the current quarter was charged at 8.24%. Interest on the equipment finance facility during the current quarter was charged at rates between 9.5% and 11%.

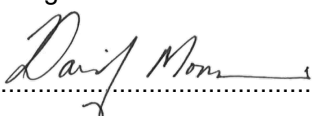
As per the market announcement on 11 June 2019, the existing loan from Millennium Company Pty Ltd ATF The Rodwell (New Millennium) Trust, a company associated with Adcorp's major shareholder and Chairman, Ian Rodwell was increased to \$2,000,000. The loan bears interest at 12% per annum. On 30 August 2018 the loan was extended to 31 August 2020. On 11 October 2019, the facility limit was increased to \$2,600,000, all other terms remain the same.

9. <b>Estimated cash outflows for next quarter</b>	\$A'000
9.1 Research and development	0
9.2 Cost of services provided	(3,956)
9.3 Advertising and marketing	(93)
9.4 Leased assets (including lease premises)	(271)
9.5 Staff costs	(1,426)
9.6 Administration, office, communications and corporate costs	(410)
9.7 Other (provide details if material)	0
(a) Payments for share buy-backs	(40)
<b>9.8 Total estimated cash outflows</b>	<b>(6,195)</b>

10. Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above)	Acquisitions	Disposals
10.1 Name of entity	N/A	N/A
10.2 Place of incorporation or registration	N/A	N/A
10.3 Consideration for acquisition or disposal	N/A	N/A
10.4 Total net assets	N/A	N/A
10.5 Nature of business	N/A	N/A

### Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Sign here:  ..... Date: 30 October 2019 .....

Print name: David Morrison .....

### Notes

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
2. If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.